





Dear retail partners and friends,

The new STABILO catalogue will show you once again how people of all ages can be inspired to write or draw, or to work passionately with colors. Look forward to surprising new products and unusual ideas.

We are particularly proud of the new school fountain pen we're adding to our EASY Family: STABILO EASYbuddy. The STABILO ergonomics professionals used every ounce of their expertise to create this pen. It will be the best buddy of schoolchildren between the ages of 8 and 10 in their search for individual and efficient handwriting. Because, after learning the letters and gaining their first experiences with writing, it is important for them to develop legible handwriting and an optimal, relaxed pen hold. Thanks to its ergonomic shape and a nib that glides across paper, this fountain pen almost writes on its own. This makes it easier to concentrate on the content of what is being written and thus speeds up learning progress.

We're proving once more that STABILO is the first choice for trend-oriented fashion fans – and in many different ways, too. For example, we recognized the current trend for pastel shades early on and made it possible for you to enthruse your customers with a wide range of pens. The STABILO point 88, Pen 68, BOSS ORIGINAL and BOSS MINI as well as the pointMax now also come in soft and gentle pastel colors. Many STABILO pens are also brilliantly suited to the popular pastimes of many creatives: hand lettering, sketchnotes and Bullet Journals® show that, even in the digital age, analogue pens and colors never go out of fashion. STABILO point 88, Pen 68, pointMax and SENSOR are very popular on the DIY-scene. What's more,

with the STABILO BOSS MINI Pastellove you get a special edition that's right on topic. And the Colorful Ideas set with mini versions of STABILO point 88 and Pen 68 in an unusual light bulb box symbolises what creativity really means: the right idea at the right time!

Last but not least: one more highlight from our innovative writing instrument developers – but not for everyday use. The STABILO ErgoPen is a digital pen that provides evidence-based support for occupational therapists, thus increasing their efficiency. When used, it detects anomalies in the patient's writing motor skills. The recorded movement data is then transmitted to the STABILO ErgoPen app. A quick analysis can thus be used as a basis for targeted therapy. The inner workings and the capabilities of the app make the STABILO ErgoPen an innovative tool for the everyday work of occupational therapists.

As you can see, the way the writing instruments industry is developing – the way the digital and analogue worlds are increasingly complementing one another – is as exciting as ever. With STABILO you'll always be at the cutting edge. I wish you every success.

Best wishes,

Sebastian Schwanhäußner  
Managing Director STABILO

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### WAX CRAYON

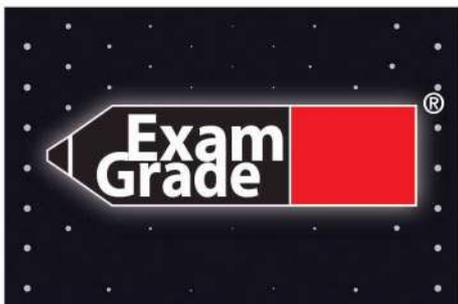
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# AN OUTSTANDING PERFORMANCE!

STABILO® Pen 68



“spiel gut”  
Award 2017

STABILO® Cappi®



award 2011



consumer  
favorite 2011

STABILO® Trio® Scribbi



PBS Industry Product  
of the Year for school  
and leisure 2006



2006



2008  
for the desk set



STABILOaquacolor®



“spiel gut”  
Award 2017

STABILO® FUN



DESIGN  
AWARD  
2015

STABILO® SMARTball® 2.0



product  
design  
award  
2012



reddot product design  
award 2012



reddot design award  
winner 2012

STABILO® EASYergo 3.15



reddot design award  
winner 2009

STABILO® EASYergo 1.4



product  
design  
award  
2010

STABILO® BOSS® EXECUTIVE



reddot design award  
honourable mention 2008

STABILO® NEON



2014



2014

STABILO® LUMINATOR®



product  
design  
award  
1999



ISPA Product of the  
Year Award 1999



reddot design award  
winner 1998

## CREATIVE LIFESTYLE

### PASTEL TRENDS, HAND LETTERING, SKETCHNOTES & BULLET JOURNALS®

#### MORE PERSONALITY WITH STABILO COLORS.

The world is becoming more and more standardised. That's why a great many people are breaking out and creating their own individual ways of expressing themselves. Hand lettering, sketchnotes and Bullet Journals® are now very much in fashion – they allow thoughts, ideas and feelings to be recorded in a completely unique way. STABILO offers the right pens, pencils and colors for all writing and coloring techniques. Soft pastel shades have become particularly popular as they expand the standard color range with subtle, emotive nuances

#### LOVELIER WORDS THROUGH HAND LETTERING.

The hand lettering trend is conquering the creative world: messages, sayings and quotes written in the loveliest of fonts, adorned with artistic embellishments, in magazines, on postcards or on café blackboards. Unlike calligraphy, hand lettering is not about forming perfect letters, but about crafting and creating. In this digital age in particular, hand-written messages can be full of personality and charm. You only need a few tools: paper, fineliners, felt-tip pens and a highlighter.

HAVE  
A *good*  
DAY



CHEERS  
to the  
*Weekend*

STABILO pointMax  
for lettering & heading

STABILO point 88  
for colorful writing & sketching

STABILO BOSS ORIGINAL  
STABILO BOSS MINI Pastellove  
Neon & Pastel colors  
for highlighting and shading



**IDEAS BEGIN WITH SKETCHNOTES.**

The creative visualisation of content simply helps you to remember information more easily. Lettering, scribbles, structures – anything is possible. And sketchnotes are even more impressive when in color. From school-kids to managers, more and more people are successfully using this writing and drawing technique, and bringing fun into their everyday lives.

BE  
You  
TIFUL



**MORE ORGANISED WITH A Bullet Journal®.**

Turn a simple notebook into a creative organiser. What you put into it is your own business. No rules to follow! A bulleted index lists your content: to-do lists, diary, travel details, birthdays, ideas, reminders, etc. This concept was devised by New York designer Ryder Carroll (bulletjournal.com) – now it's being used by many people throughout the entire world.



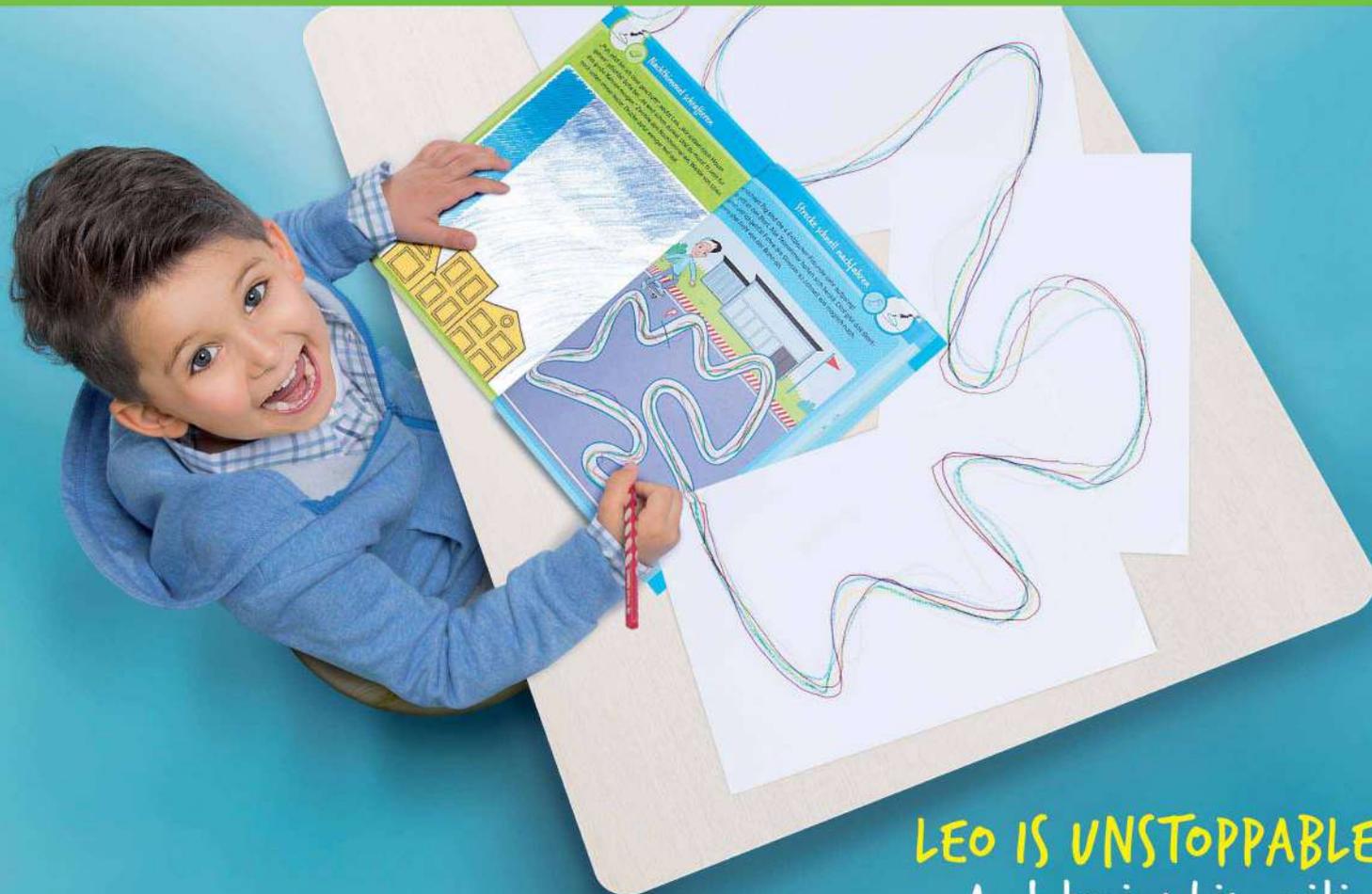
**STABILO SENSOR**  
for delicate lines and contours



**STABILO pencil 160**  
for sketch lines



**STABILO Pen 68**  
for highlighting, underline & marking



**LEO IS UNSTOPPABLE!**  
And trains his writing motor skills quite incidentally.

### Because we love writing

Pens and writing have always been a key part of who we are at STABILO. We specialise in ergonomic shaped pens and pencils specifically designed for left and right handers.

With STABILO Education we want to help make the process of learning to write easier.

*„Nobody can read your scrawl.“*

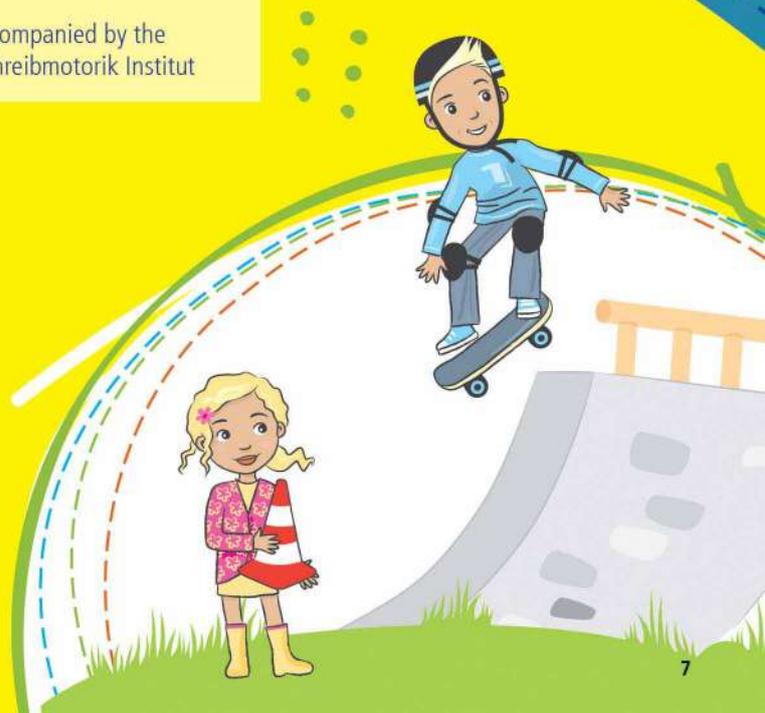
As recent studies indicate, this complaint must be familiar to many children. A study\* conducted by the Schreibmotorik Institut and the German Union of Teachers revealed: 51 percent of boys and 31 percent of girls are having problems with their handwriting. This can have a great impact on their performance in school.

Therefore experts recommend training the basics essential for writing.

### FACTS

- unique, practice-oriented concept
- takes account of the latest educational standards
- scientifically accompanied by the independent Schreibmotorik Institut

\*Source: Survey of the German Union of Teachers (DL) and the Schreibmotorik Institut e.V., September 2014 - March 2015





## Writing is motion

Before children learn to write, they need to understand which movements are necessary to form the letters. Also the writing pressure, speed and rhythm are crucial parts of handwriting. The interaction of these aspects is called writing motor skills. Scientists at the Schreibmotorik Institut explore how to support the children's writing motor skills ideally and individually. Inspired by their results, STABILO Education creates material for pre-school, primary-school and at home. The aim is to give children a good start into learning to write.

Applying pressure	Control speed
Press firmly and lightly	Vary between fast and slow
Practice shapes	Find the rhythm
Handle the pen with confidence	Make flowing movements with the pen

**WRITING MOTOR SKILLS**

## Reaching the goal playfully

Learning to write is almost as difficult as learning to play a musical instrument. To engage with children and to ensure that they pay attention it is important to fill learning with fun! The concept of STABILO Education is unique as it's based on motor skills required for writing. Having fun whilst learning these is key. Whether in pre-school, primary-school or at home, digital or analogue: STABILO Education makes learning to write easier and faster for children in every situation. So that every child develops a flowing handwriting and a passion for writing.

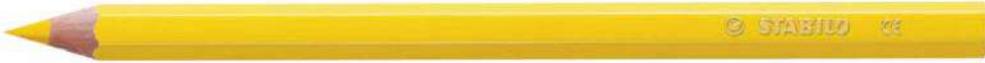




# COLORING

# STABILO® Swans Jumbo

Colored pencil



## BIG COLORS FOR SMALL HANDS.

### Target group

- Premium Jumbo color pencils with bigger lead shape for a better gripping on small hand.

### Product features

- Ideal for small hands.
- Faster & wider coverage.
- Minimum breakage with 5mm Jumbo lead.
- Vivid colors.

\*EN71-1 to EN71-3



1873J  
Box



- in cardboard, with hanging tab
- SU: Box of 12 pcs., half length
- dispatch unit: 12 boxes / bundle, 240 boxes / outer carton



1877J  
Box



- in cardboard, with hanging tab
- SU: Box of 12 pcs., full length
- dispatch unit: 12 boxes / bundle, 120 boxes / outer carton



1875J  
Box



- in cardboard, with hanging tab
- SU: Box of 18 pcs., full length
- dispatch unit: 8 boxes / bundle, 96 boxes / outer carton



1879J  
Box



- in cardboard, with hanging tab
- SU: Box of 24 pcs., full length
- dispatch unit: 6 boxes / bundle, 72 boxes / outer carton



# STABILO® Swans Premium Edition

Colored pencil



COLORING

## PUT "INCREDIBLE" INTO YOUR COLORING.

### Target group

- Everyone! From small kids, school children, students to developing little artists who are seeking for an incredible coloring experience with rich vibrant colors.

### Product features

- 3.8 mm thick lead for smoother coloring.
- Faster, wider & better coverage.
- High quality lead with minimum breakage & lead flakes.
- Brilliant coloring.

• EN71-1 to EN71-3



1863B  
Box



- in cardboard, with hanging tab
- SU: Box of 12 pcs., half length  
dispatch unit: 12 boxes / bundle,  
480 boxes / outer carton



1867B  
Box



- in cardboard, with hanging tab
- SU: Box of 12 pcs., full length  
dispatch unit: 12 boxes / bundle,  
240 boxes / outer carton



1869B  
Box



- in cardboard, with hanging tab
- SU: Box of 24 pcs., full length  
dispatch unit: 6 boxes / bundle,  
120 boxes / outer carton



1868B  
Box



- in cardboard, with hanging tab
- SU: Box of 36 pcs., full length  
dispatch unit: 6 boxes / bundle,  
96 boxes / outer carton



# STABILO® Swans

Colored pencil



## MUST HAVE COLORING FOR SCHOOL.

### Target group

- Ideal for young children who enjoy coloring at school.

### Product features

- Color-rich formula for vivid, bright & vibrant coloring effect.
- Smooth coloring.
- High quality lead with minimum lead flakes.

• EN71-1 to EN71-3



1873  
Box



- in cardboard, with hanging tab
- SU: Box of 12 pcs., half length  
dispatch unit: 12 boxes / bundle, 480 boxes / outer carton



1877  
Box



- in cardboard, with hanging tab
- SU: Box of 12 pcs., full length  
dispatch unit: 12 boxes / bundle, 240 boxes / outer carton



1879  
Box



- in cardboard, with hanging tab
- SU: Box of 24 pcs., full length  
dispatch unit: 6 boxes / bundle, 120 boxes / outer carton



1878  
Box



- in cardboard, with hanging tab
- SU: Box of 36 pcs., full length  
dispatch unit: 6 boxes / bundle, 96 boxes / outer carton



1876  
Box



- in cardboard, with hanging tab
- SU: Box of 48 pcs., full length  
dispatch unit: 6 boxes / bundle, 60 boxes / outer carton



# STABILO® Swans with Neon & Metallic Colors

Colored pencil



COLORING

## MUST HAVE COLORING FOR SCHOOL.

### Target group

- Ideal for young children who enjoy coloring at school.

### Product features

- Color-rich formula for vivid, bright & vibrant coloring effect.
- Smooth coloring.
- High quality lead with minimum lead flakes.
- Available in neon & metallic colors.

\* EN71-1 to EN71-3



1879M  
Box



- in cardboard, with hanging tab
- SU: Box of 24 pcs., full length  
dispatch unit: 6 boxes / bundle,  
120 boxes / outer carton



1878M  
Box



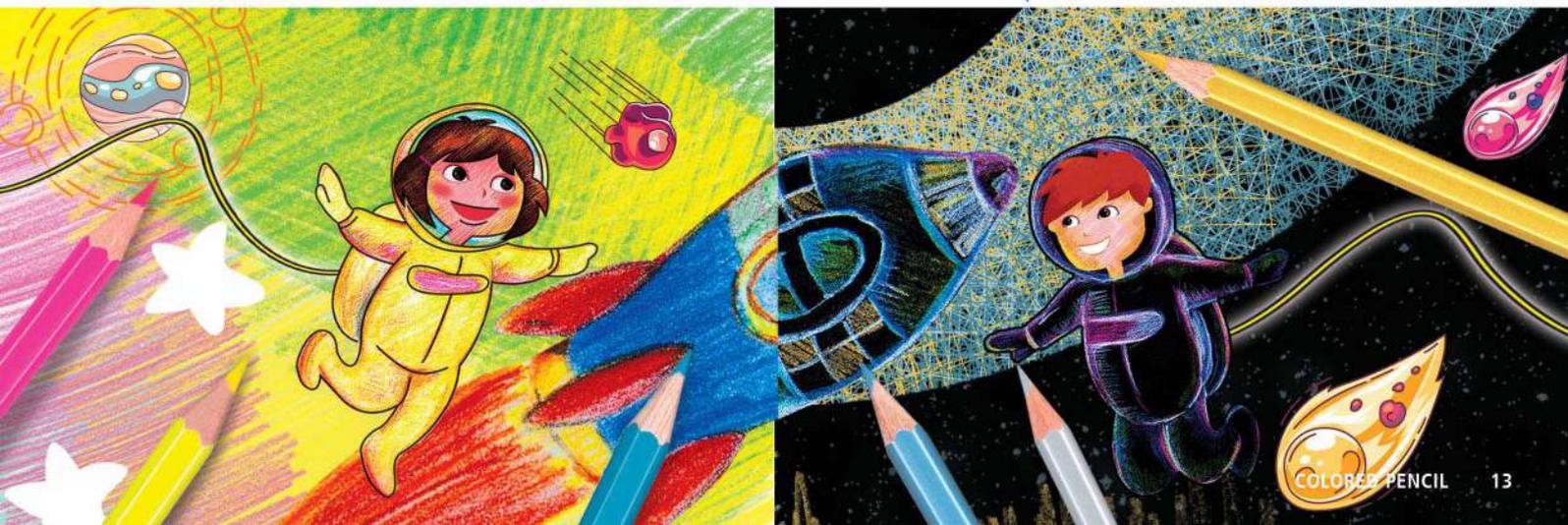
- in cardboard, with hanging tab
- SU: Box of 36 pcs., full length  
dispatch unit: 6 boxes / bundle,  
96 boxes / outer carton



1876M  
Box

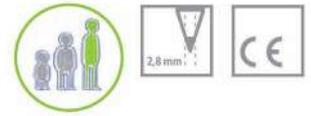


- in cardboard, with hanging tab
- SU: Box of 48 pcs., full length  
dispatch unit: 6 boxes / bundle,  
60 boxes / outer carton



# STABILOaquacolor®

Aquarellable colored pencil



## THE PAINTABLE PENCIL.

### Target group

- The right pens for all creative color experts in school, university or at work.
- School children, art students and amateur artists who love painting.

### Product features

- Premium aquarellable colored pencil.
- Incredible effects can be achieved.

- Makes new painting techniques fun.
- Brilliant colors – rich color application.
- Water soluble.
- Lead diameter 2.8 mm
- Available in sets of 12, 24 and 36 colors.

### Dealer benefits

- This makes it the ideal addition to any watercolor set.

- An excellent introduction to more demanding forms of painting.
- The wide range meets every customer's wish.
- Increased turnover through sale of sets.

### Award

- "spiel gut" Award 2017



1612-5  
Box



- in metal
- 12 colors
- SU: Pack of 5 boxes



1624-5  
Box



- in metal
- 24 colors
- SU: Pack of 5 boxes



1636-5  
Box



- in metal
- 36 colors
- SU: Pack of 2 boxes



# STABILO® Original

Thin lead colored pencil



## SUCCESS RIGHT DOWN THE LINE.

### Target group

- Amateur artists, art students and professional illustrators.

### Product features

- Thin, highly elastic lead that's also extremely robust.
- Lead diameter 2.5 mm.
- For hair-thin clean lines.
- Partially aquarellable: contours remain visible.

- High light-fastness and color brilliance.
- Blue-print proof.
- Available in sets of 12, 24 & 38 colors.

### Dealer benefits

- Indispensable tool for every colored pencil collection.
- Meets the high demands of your customers.
- The best solution for precision drawing under professional conditions.



8773-6  
Box



- in metal
- 12 colors: 100, 205, 215, 305, 325, 390, 405, 450, 575, 635, 655, 750
- SU: Pack of 5 boxes



8774-6  
Box



- in metal
- 24 colors: 100, 200, 205, 215, 235, 305, 325, 340, 355, 385, 390, 405, 450, 460, 470, 520, 575, 585, 625, 635, 655, 685, 728, 750
- SU: Pack of 5 boxes



8778-6  
Box



- in metal
- 38 colors: 100, 200, 205, 215, 220, 235, 300, 305, 315, 325, 340, 350, 355, 380, 385, 390, 405, 410, 430, 450, 460, 470, 520, 530, 575, 585, 595, 625, 630, 635, 641, 655, 685, 708, 728, 750, 805, 810
- SU: 1 box

# STABILO® CarbOthello

Chalk-pastel colored pencil



## THERE'S NO ART TO SELLING THESE.

### Target group

- Artists, art students and people with creative hobbies.

### Product features

- Wonderfully dry and dusty stroke, just like charcoal.
- Lead diameter 4.4 mm.
- Can be dry mixed and blended.
- Partially aquarellable: contours remain visible.
- Brilliant results on dark backgrounds and delicate papers, too.

- Available in sets of 12, 24, 36, 48 and 60 colors.
- High pigmentation guarantees great luminosity and opacity as well as color-fastness and color brilliance.
- The wooden shaft protects the lead from breaking.

### Dealer benefits

- STABILO quality that appeals to the most discerning customers.
- Clear proof of expertise in the creative product range.



**1412-6**  
Box

4 006381 279574

- in metal
- 12 colors: 100, 205, 215, 305, 325, 390, 405, 450, 575, 635, 655, 750
- SU: Pack of 5 boxes



**1424-6**  
Box

4 006381 279628

- in metal
- 24 colors: 100, 105, 205, 215, 221, 305, 311, 325, 335, 365, 385, 390, 405, 450, 460, 530, 570, 575, 585, 625, 635, 655, 690, 750
- SU: Pack of 5 boxes



**1436-6**  
Box

4 006381 279635

- in metal
- 36 colors: 100, 105, 205, 210, 215, 221, 305, 310, 311, 325, 330, 335, 365, 385, 390, 405, 435, 440, 450, 460, 530, 545, 560, 570, 575, 585, 590, 610, 615, 625, 635, 655, 681, 690, 720, 750
- SU: 1 box



**1448-6**  
Box

4 006381 279642

- in metal
- double-layer insert
- 48 colors: 100, 105, 205, 210, 215, 221, 305, 310, 311, 325, 330, 335, 365, 385, 390, 400, 405, 425, 430, 435, 440, 450, 460, 530, 545, 560, 570, 575, 585, 590, 595, 610, 615, 625, 635, 640, 642, 645, 655, 670, 675, 681, 690, 695, 700, 720, 722, 750
- 1 sharpener 4514-20, 1 Kneaded Eraser 1183, 1 blending stump
- SU: 1 box



**1460-6**  
Box

4 006381 279659

- in metal
- double-layer insert
- 60 colors: 100, 105, 110, 205, 210, 215, 221, 305, 310, 311, 325, 330, 335, 365, 385, 390, 400, 405, 425, 430, 435, 440, 450, 460, 530, 545, 560, 570, 575, 585, 590, 595, 610, 615, 620, 625, 635, 640, 642, 645, 655, 670, 675, 680, 681, 685, 690, 692, 695, 700, 704, 706, 708, 720, 722, 724, 726, 750, 760, 770
- 1 sharpener 4514-20, 1 Kneaded Eraser 1183, 1 blending stump
- SU: 1 box



**1460-1**  
Wooden Case

4 006381 130561

- 2 layers, automatic pop-up mechanism
- 60 colors: 100, 105, 110, 205, 210, 215, 221, 305, 310, 311, 325, 330, 335, 365, 385, 390, 400, 405, 425, 430, 435, 440, 450, 460, 530, 545, 560, 570, 575, 585, 590, 595, 610, 615, 620, 625, 635, 640, 642, 645, 655, 670, 675, 680, 681, 685, 690, 692, 695, 700, 704, 706, 708, 720, 722, 724, 726, 750, 760, 770
- 1 sharpener 4514-20, 1 Kneaded Eraser 1183, 1 blending stump
- SU: 1 case

# STABILO® Cappi®

Fibre-tip pen with cap-ring



## NEVER LOSE THE CAP AGAIN.

### Target group

- For everybody who loves to create wonderful pictures with cool pens in school or at home with friends.

### Product features

- Pen caps can be threaded onto a cap-ring – so it's almost impossible to lose them.
- Unusual tube shape – so the pen doesn't roll away and can be easily picked-up.
- Ergonomic grip zone ideally designed for children's hands.
- Line width approx. 1 mm.
- Washable ink.
- Ventilated cap.
- Can be left uncapped for up to 24 hours without drying out.

### Dealer benefits

- Product innovation enables unusual sales story.
- Cap-ring prevents losing the caps and provides additional transport function benefit.

### Design Awards

- universal design award 2011
- universal design consumer favorite 2011



168/12-1  
Wallet



- in plastic, with hanging tab
- 12 colors
- with cap-ring
- Selling Unit: Pack of 12 wallets



168/18-1  
Wallet



- in plastic, with hanging tab
- 18 colors
- with 2 cap-rings
- Selling Unit: Pack of 12 wallets



168/24-1  
Wallet



- in plastic, with hanging tab
- 24 colors
- with 2 cap-rings
- Selling Unit: Pack of 12 wallets



COLORING

# STABILO® Trio® Scribbi

Triangular fibre-tip pen with spring-loaded tip



## ALMOST INDESTRUCTIBLE, DEFINITELY IRRESISTABLE.

### Target group

- For little artists who love using lots of color in creative ways.

### Product features

- Almost indestructible thanks to its spring-loaded thick tip.
- Line width 1.5 - 2.0 mm.
- Triangular design helps children get a secure, ergonomic grip.

- In 8 brilliant colors.
- Super washable ink – easy to remove from hands and clothing.

### Dealer benefits

- STABILO innovations geared to the needs of your youngest customers.
- Expertise in the children's writing instruments sector that you can use to persuade parents.
- Desk set packaging has additional use.

### Design Awards

- iF product design award for the desk set 2008
- pbs Industry Product of the Year for school and leisure 2006
- iF product design award 2006



368/8-01

Wallet



- in plastic, with hanging tab
- 8 colors: 918, 932, 936, 944, 945, 946, 948, 954
- Selling Unit: Pack of 5 wallets, can be used as Mini-Display



# STABILO® power

Medium fibre-tip pen



## CAN GO WITHOUT ITS CAP FOR EIGHT WEEKS\*

### Target group

- For everybody who loves to create wonderful pictures with cool pens in school or at home with friends.

### Product features

- Fibre-tip pen with rich color application.
- Extremely long cap-off time: up to 8 weeks without drying out.\*

- The ideal solution to the heavy demands of the playroom.
- Washable ink, ventilated cap and push-resistant tip.
- Robust M-tip (line width approx. 2 mm), available in sets of 12 and 18 colors.

### Dealer benefits

- Maximum power to your range.
- The new coloring packaging concept increases the attractiveness and conveys the product.

\* Tested at 23°C (74°F), 50 % relative humidity



280/12-01  
Wallet



- in cardboard, with hanging tab
- 12 colors
- Selling Unit: Pack of 6 wallets



280/18-01  
Wallet



- in cardboard, with hanging tab
- 18 colors
- Selling Unit: Pack of 6 wallets



# STABILO® Trio® 2 in 1

Fibre-tip pen and fineliner in one



## DOUBLE THE TIPS, DOUBLE THE FUN!

### Target group

- For everybody who loves to create wonderful pictures with cool pens in school or at home with friends.
- The right pens for all creative color experts in school, university or at work.

### Product features

- Saves space and time: The double-ended pen with writing and coloring tips.
- A fine tip (0.5 mm) for writing and sketching.
- A broad tip (2.0 mm) for coloring in.
- Caps can be stacked on top of each other – so there's no chance of losing them.
- Each end has an ergonomic triangular grip zone.
- Washable ink.

### Dealer benefits

- Ideal for everyone who needs to switch quickly between writing and coloring.



223/10  
Wallet



- in plastic, with hanging tab
- fold-back wallet for easy pen selection
- 10 colors: 11, 24, 36, 40, 41, 43, 45, 46, 54, 56
- SU: Pack of 6 wallets



# STABILO® Yippy-Wax / Jumbo Yippy-Wax

Wax crayon



## I PAINT THE WORLD THE WAY I LIKE IT...

### Target group

- Children aged 3 and over, and all those just beginning to draw.

### Product features

- Child-friendly wax crayon.
- Lead in two sizes – normal and jumbo.
- 24 brilliant colors.
- Paper wrapping with fun motifs.

### Dealer benefits

- STABILO quality for drawing beginners.
- The motifs make kids love the product and the brand.



STABILO Yippy-Wax



STABILO Jumbo Yippy-Wax



2812PL  
Wallet  
9 556091 107414

### STABILO Yippy-Wax

- in plastic, with hanging tab
- 12 colors
- Selling Unit: 1 wallet
- Dispatch Unit Quantity: 20 sets / inner carton, 200 / sets outer carton



2824PL  
Wallet  
9 556091 107421

### STABILO Yippy-Wax

- in plastic, with hanging tab
- 24 colors
- Selling Unit: 1 wallet
- Dispatch Unit Quantity: 10 sets / inner carton, 100 sets / outer carton



2812JPL  
Wallet  
9 556091 132140

### STABILO Jumbo Yippy-Wax

- in plastic, with hanging tab
- 12 colors
- Selling Unit: 1 Wallet
- Dispatch Unit Quantity: 12 sets / inner carton, 120 sets / outer carton



2824JPL  
Wallet  
9 556091 158027

- in plastic, with hanging tab
- Selling Unit: wallet of 24 pcs.
- Dispatch Unit: 10 sets / inner carton, 60 sets / outer carton



# STABILO® Trio®

Triangular oil pastel



## AWAKENS CREATIVE TALENT.

### Target group

- Children aged 3 and over.

### Product features

- Ergonomic, child-friendly triangular shape makes it just right for kids to hold.
- 24 brilliant colors, can be blended easily.
- Rich color application.
- Paper wrapping with fun motifs.
- Great drawing fun for little kids.

### Dealer benefits

- Safe, child-friendly entry-level product.
- Parents trust STABILO quality and product expertise.



2612PL  
Wallet



- in plastic, with hanging tab
- 12 colors
- Selling Unit: 1 wallet
- Dispatch Unit Quantity: 12 wallets / inner carton, 120 wallets / outer carton



2624PL  
Wallet



- in plastic, with hanging tab
- 24 colors
- Selling Unit: 1 wallet
- Dispatch Unit Quantity: 10 wallets / inner carton, 60 wallets / outer carton





# LEARNING TO WRITE



## STABILO® EASY Family OFF TO AN EASY START.

### LEARNING TO WRITE SHOULD BE FUN.

Learning to write in kindergarten and school is important, especially when starting out. Better ergonomics make practising easier and learning more enjoyable. That's why STABILO has developed special pens suited to age and hand size – perfect support from the first attempt at writing in kindergarten, all the way to improving writing skills in primary school. Versions for left- or right-handers ensure writing comfort and prevent premature fatigue. Unique grip moulds allow the correct finger position. Starting school is exciting enough, so we do everything we can to ensure that the children feel comfortable when they do.

### BEST GRADES FROM THE EXPERTS

• Prof. Dr. Ing. Ralph Bruder, Head of the Institute of Ergonomics at Darmstadt University of Technology and expert in product ergonomics:

• Dr. Christian Marquardt, Fine motor skills expert, Munich-Bogenhausen hospital:



"The prescribed gripping position provides children who are learning to write with support in practising their own optimal gripping position."

"By building children a bridge between drawing and writing, you make it considerably easier for them to develop flowing handwriting."

"STABILO EASY Start products performed better in tests. Why? There are versions for left- or right-handers, along with ergonomic grip moulds which give children's hand something to hold on to."

"As a scientist I can recommend STABILO EASY pens. Parents make an excellent choice for their kids with these products."

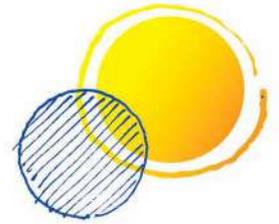




## LEARNING TO WRITE

### STABILO EASYgraph, page 33

The pencil for children learning to write and school children aged 5 and over.



### STABILO EASYergo 3.15, page 29

The mechanical pencil for learning to write – perfect for preschool children and school children aged 5 and over.



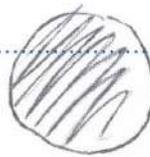
LEARNING TO WRITE



## PERFECTING WRITING

### STABILO EASYergo 1.4, page 31

The mechanical pencil for more advanced children learning to write, aged 8 and over.



### CLEAR SALES ADVANTAGES

- STABILO: the leading innovator in ergonomics.
- Writing and drawing ergonomics: the sales pitch for discerning customers.
- One logo, one product range, one unified PoS presence.
- Clear guide for application and left- or right-handers on the packaging.
- High quality product experience.
- Sales support with extensive information materials such as booklets and in-store posters.





## STABILO® FUN

### DIVE INTO THE COLORFUL WORLD OF FUNtasy!

#### SURPRISE INCLUDED.

School children aged between 9 and 12 are especially curious. They want to discover new lifestyles, acquire knowledge and communicate with friends. But they should still have fun in the process. STABILO FUN is therefore much more than just a pen. Because in every pack (whether pen or refill) there are cool and helpful hints for kids to collect. For every theme world there are also surprise stickers. They can be collected, swapped or kids can use them to doodle around.

#### DESIGNED BY THE TARGET GROUP.

What really matters to school children aged 9 to 12? We asked the target group directly and together with them we developed the five color worlds for the STABILO FUN refill. From now on "King Colorful" rules the school books: For serious moments there's erasable "BE CLEVER!" blue, black says "STAY COOL!", red shouts out: "BE HAPPY!", "FEARLESS" turquoise will embolden the writer, and "IMAGINATION" of course has to be purple.

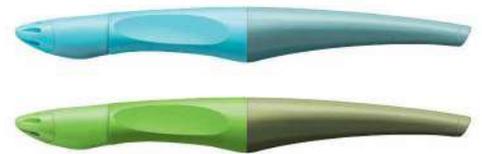
#### CATCH COLLECTING FEVER.

Once you start, you can't stop – that's exactly what makes the passion for collecting STABILO FUN. The refills contain different stickers and hints which means you can enjoy regular, sustainable sales as well as customer loyalty. By the way, parents also think STABILO FUN is great. Because it doesn't just promote creativity and personality, but the ergonomic design supports a more relaxed way of writing for kids. So much FUN! That's typically STABILO.



# STABILO® FUN

Ergonomic rollerball



LEARNING TO WRITE

## HAVE FUN: PEN + HINTS + STICKERS.

### Target group

- School children aged between 9 and 12, who like to collect and want to learn more.

### Product features: Pen

- Rollerball pen with ergonomic design.
- Grip zone made from non-slip material.
- Relaxed hold prevents premature muscle fatigue and pain.
- Easy handling means neat and tidy handwriting – doesn't blot, doesn't scratch.
- Pen design in 3 different color combinations.
- Available with royal-blue erasable ink suitable for school in medium 0.5 mm.
- Refillable with STABILO FUN Refills in 5 different colors – changing the ink color is now quicker and less messy thanks to the new writing tip on every new refill.
- Surprise in every pack: Collectable hints and stickers for the CLEVER theme world.
- Stickers are perfect for personalising the pen or for creating personal doodles.
- Cap stacks on the end of the pen.

### Product features: Refill

- Royal blue erasable ink suitable for school as well as black, red, turquoise and lilac in medium 0.5 mm.
- Surprise in every pack: various tips and stickers to collect for 5 different theme worlds – COOL (black), HAPPY (red), CLEVER (royal-blue erasable ink, suitable for school), FEARLESS (turquoise) and IMAGINATION (lilac).

### Dealer benefits

- The collectable nature of these worlds offers an effective sales narrative.
- Tips and stickers are highly desired collector's items for school children and increase turnover.
- Ergonomics is a key selling point for discerning parents.

### Design Award

- iF product design award 2016



### STABILO FUN

- Blistercard of 1 pc. STABILO FUN incl. 1 refill medium blue + 1 sticker & hints booklet CLEVER
- SU: Pack of 5 pcs.

**B-46916-5**  
babyblue/iceblue



**B-46919-5**  
lime/camouflage green



**B-46922-5**  
lavender lilac/misty purple





**B-47343-5**  
Refill  
4 006381 473439

- Blistercard of 3 pcs. medium, black
- 1 sticker & hints booklet COOL
- SU: Pack of 5 pcs.



**B-47346-5**  
Refill  
4 006381 473460

- Blistercard of 3 pcs. medium, red
- 1 sticker & hints booklet HAPPY
- SU: Pack of 5 pcs.



**B-47349-5**  
Refill  
4 006381 473491

- Blistercard of 3 pcs. medium, blue
- 1 sticker & hints booklet CLEVER
- SU: Pack of 5 pcs.



**B-47352-5**  
Refill  
4 006381 473521

- Blistercard of 3 pcs. medium, turquoise
- 1 sticker & hints booklet FEARLESS
- SU: Pack of 5 pcs.



**B-47355-5**  
Refill  
4 006381 473552

- Blistercard of 3 pcs. medium, lilac
- 1 sticker & hints booklet IMAGINATION
- SU: Pack of 5 pcs.



## STABILO® EASYergo 3.15

Ergonomic mechanical pencil + Refill lead



### A-B-C AND 1-2-3 WELL UNDER CONTROL.

#### Target group

- Preschool children and school children aged 5 and over.

#### Product features

- Innovative, ergonomic pen design – specially developed for children who are just starting to write.
- Mechanical learner pencil in 2 versions for left- or right-handed users.
- Grip zone made from non-slip material.
- Stylish color combinations with space for a name tag.

- Matching ergonomically designed eraser and sharpener.
- Particularly safe for children, because the pen only has 2 parts.
- Extra-thick lead (diameter 3.15 mm).
- Break-resistant lead is perfect when learning to write.
- Refillable leads in HB.

#### Dealer benefits

- The learner pencil to complement STABILO EASYoriginal, the rollerball that writes like a fountain pen popular all over the world.
- Ergonomics – discover this key selling point for your most discerning customers!

#### Design Award

- red dot design award winner 2009

LEARNING TO WRITE



**STABILO EASYergo 3.15 for left-handers**

- blistercard of 1 pc. STABILO EASYergo 3.15 and 1 sharpener + name tag
- Selling Unit: Pack of 3
- Dimensions: 90 x 16 x 195 mm

**B-46864-3**  
pink/lilac  
4 006381 468640

**B-46867-3**  
light blue/dark blue  
4 006381 468671

**STABILO EASYergo 3.15 for right-handers**

- blistercard of 1 pc. STABILO EASYergo 3.15 and 1 sharpener + name tag
- Selling Unit: Pack of 5
- Dimensions: 90 x 16 x 195 mm

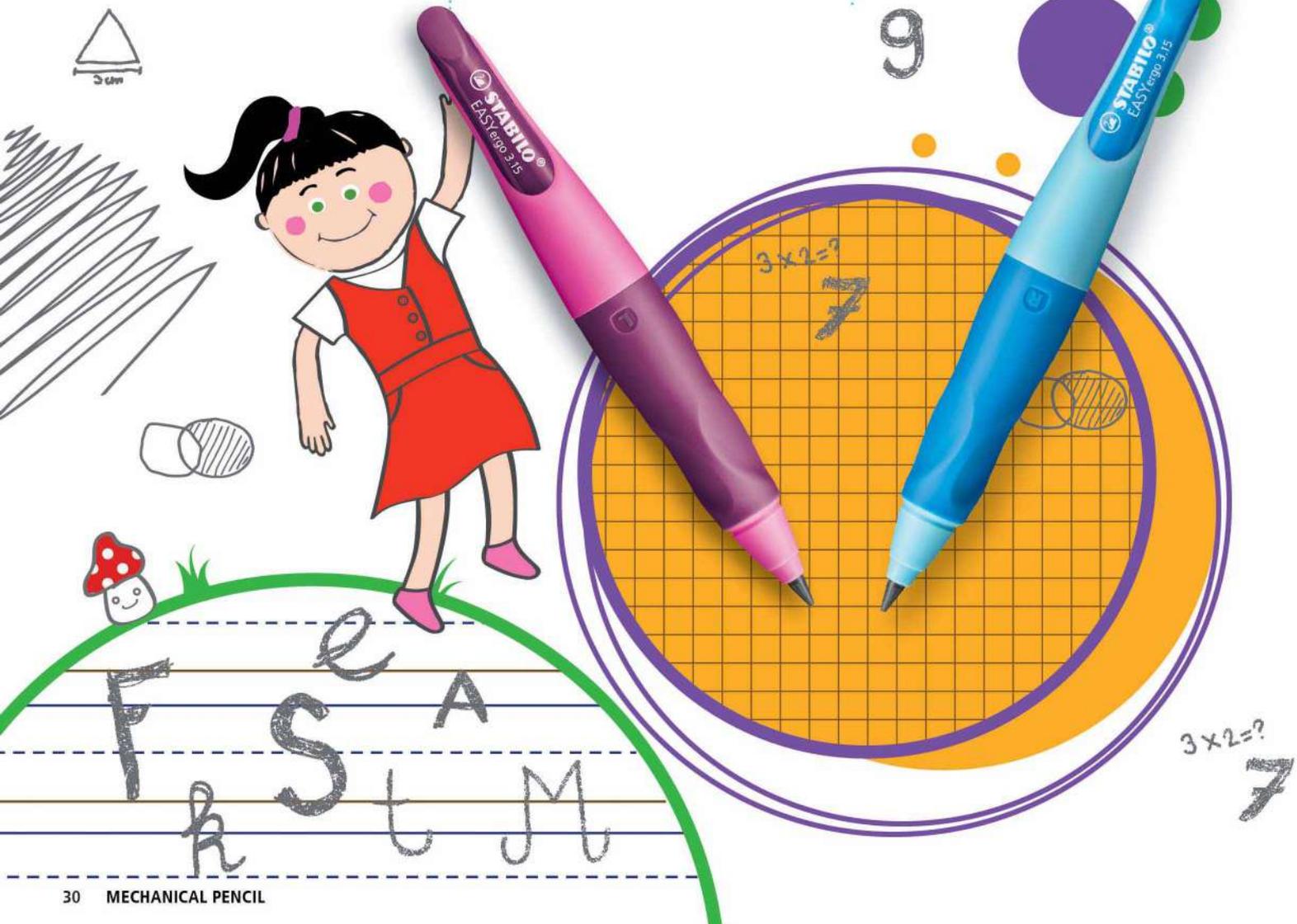
**B-46870-5**  
pink/lilac  
4 006381 468701

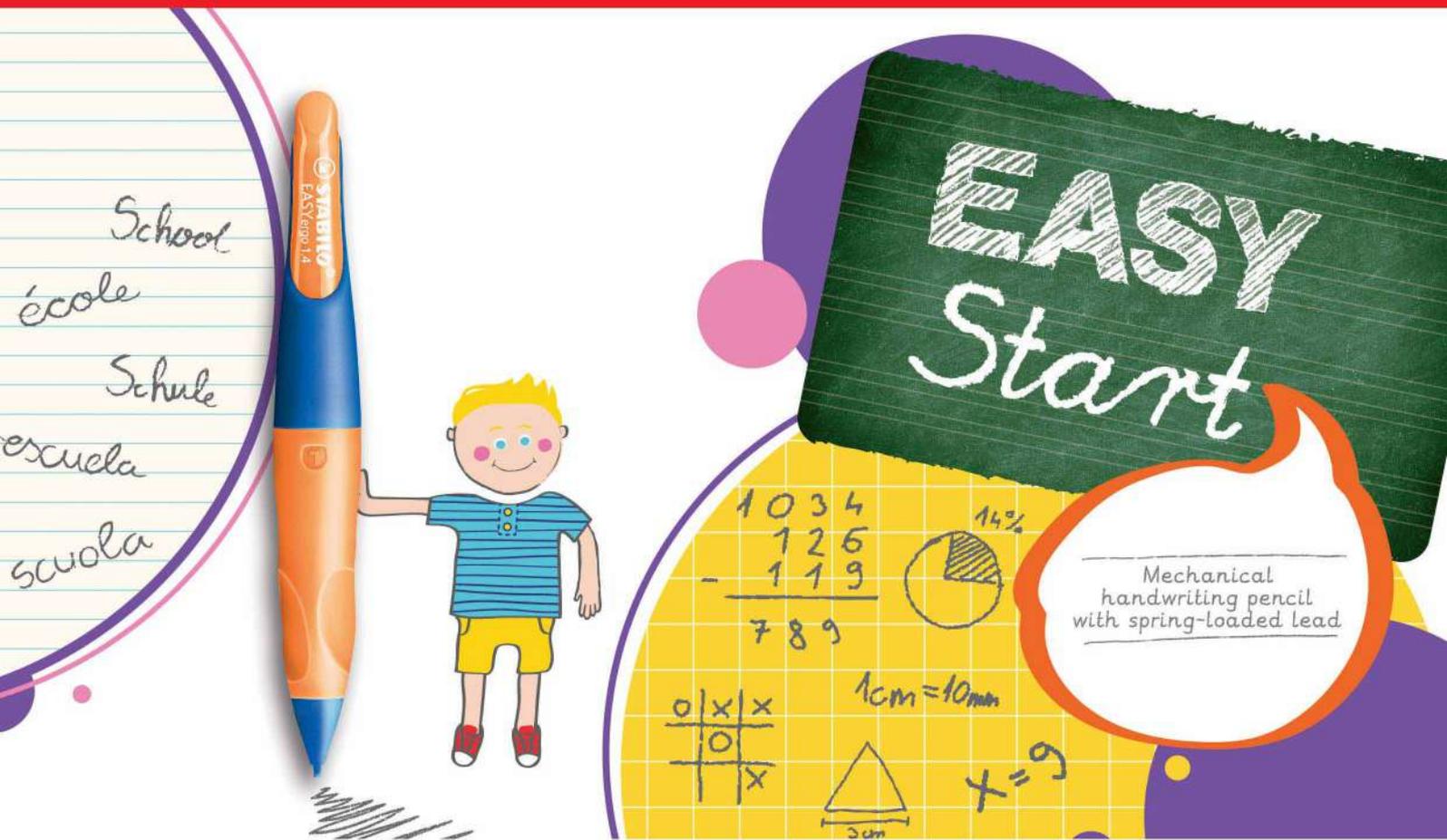
**B-46873-5**  
light blue/dark blue  
4 006381 468732

**B-46888-10 Refill Leads**



- for STABILO EASYergo 3.15
- degree HB
- blister of 6 leads
- Selling Unit: Pack of 10 cards
- Dimensions: 80 x 19 x 170 mm





## STABILO® EASYergo 1.4

Ergonomic mechanical pencil + Refill leads



### BRIGHT COLORS FOR FINE WRITING.

#### Target group

- More advanced children learning to write aged 8 and over.

#### Product features

- Mechanical pencil with cushioned tip.
- Trendy color combinations: four for right-handers, two for left-handers.
- Innovative, ergonomic pencil design, developed specially for children's hand.
- Particularly safe for children, because the pen only has 3 parts.

- Relaxed hand posture and light touch, only a small amount of pressure needed.
- Available in 2 versions, for left- or right-handers.
- Longer grip zone made from non-slip material.
- HB lead with 1.4 mm diameter, sharpening not necessary.
- Encourages precise writing on fine lines and squared paper.
- With space for a name tag.
- Container of 6 refill leads also available.

#### Dealer benefits

- Popular neon color combinations particularly appeal to children.
- Ergonomics – discover this key selling point for your most discerning customers!
- Expansion of the range's scope to include advanced learner writers.

#### Design Award

- iF product design award 2010

LEARNING TO WRITE



**STABILO EASYergo 1.4 Blistercard for left-handers**

- blistercard of 1 pc. STABILO EASYergo 1.4 and 3 refill leads + name tag
- Selling Unit: Pack of 3 pcs.
- Dimensions: 90 x 16 x 195 mm

**B-46890-3**  
turquoise/neon pink 4 006381 468909

**B-46893-3**  
ultramarine/neon orange 4 006381 468930



**STABILO EASYergo 1.4 Blistercard for right-handers**

- blistercard of 1 pc. STABILO EASYergo 1.4 and 3 refill leads + name tag
- Selling Unit: Pack of 5 pcs.
- Dimensions: 90 x 16 x 195 mm

**B-46899-5**  
turquoise/neon pink 4 006381 468992

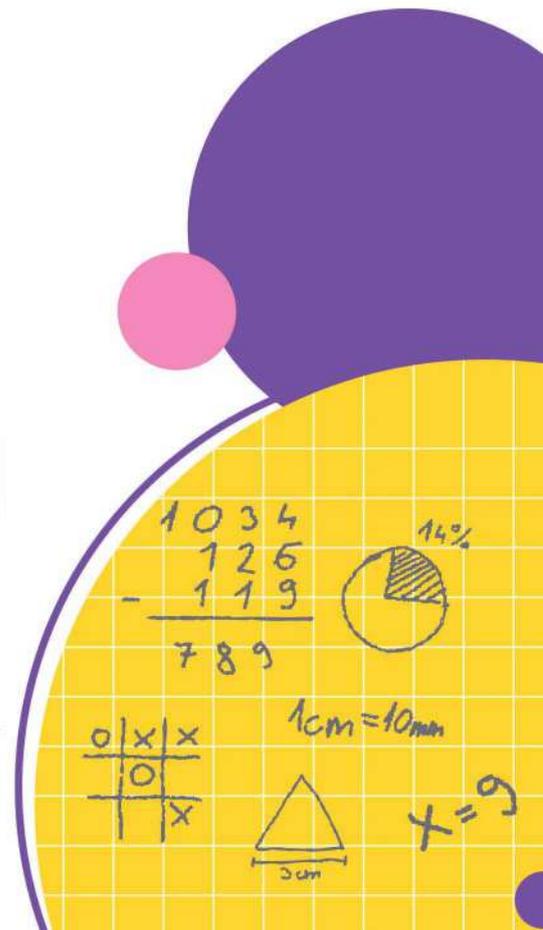
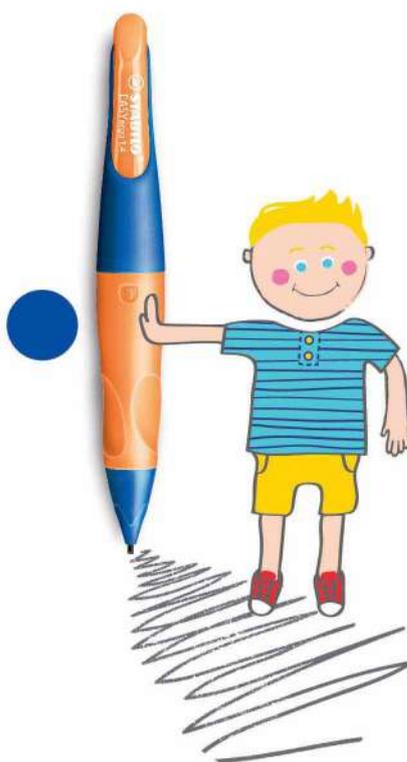
**B-46905-5**  
ultramarine/neon orange 4 006381 469050



**B-46914-10 Refill Leads**

4 006381 469142

- degree: HB
- card of 12 pcs. refill lead
- Selling Unit: Pack of 10 cards
- Dimensions: 80 x 10 x 170 mm





Triangular graphite pencil with non-slip grip moulds

## STABILO® EASYgraph

Ergonomic pencil



### GETTING TO GRIPS WITH EITHER HAND.

#### Target group

- Children learning to write and school children aged 5 and over.

#### Product features

- The first ergonomic pencil especially for left- or right-handers.
- Triangular design and non-slip grip moulds ensure a relaxed hand posture.
- Yellow and red color coding at the end of the pencil indicates left- or right-handed versions.
- In 5 fresh shaft colors: petrol, pink, blue, orange and green.
- Degrees: HB
- Lead diameter 3.15 mm.
- HB-grade lead equally suitable for both writing and sketching.
- Wood from responsibly managed forests.
- With a space for inscribing the name.

#### Dealer benefits

- Writing and drawing ergonomics – discover this key selling point for your most discerning customers!

#### Writing and coloring with a clear conscience.

PEFC (Program for the Endorsement of Forest Certification Schemes) and STABILO

- are involved in a responsible forest management
- avoid the use of pesticides and protect endangered species
- realise their ideas in accordance with the ISO standards from a certified forest of 300 Mio. ha

Since 2008, certified by PEFC, certification No. PEFC/04-31-1728.



#### STABILO EASYgraph for left-handers

- individual pencil with bar code sticker
- degree: HB
- SU: Box of 6 pcs.

321/HB-6  
petrol



#### STABILO EASYgraph for right-handers

- individual pencil with bar code sticker
- degree: HB
- SU: Box of 12 pcs.

322/HB  
petrol





**EASYgraph HB for left-handers in Blister Pack for left-handers**

- 2pcs pencil
- degree: HB
- SU: Box of 5 Cards

**B-39888-5**  
petrol 4 006381 398886

**B-49823-5**  
pink 4 006381 498234

**B-49825-5**  
blue 4 006381 498258

**EASYgraph HB for right-handers in Blister Pack for right-handers**

- 2pcs pencil
- degree: HB
- SU: Box of 10 Cards

**B-39890-10**  
petrol 4 006381 398909

**B-50648-10**  
pink 4 006381 506489

**B-50650-10**  
blue 4 006381 506502

**B-50652-10**  
orange 4 006381 506526

**B-50654-10**  
green 4 006381 506540



**4531**  
**Sharpener** 4 006381 398923

- ergonomic sharpener for left-handers
- for STABILO EASYcolors and EASYgraph
- individual sharpener with bar code
- SU: Pack of 5 pcs.

**4532**  
**Sharpener** 4 006381 398930

- ergonomic sharpener for right-handers
- for STABILO EASYcolors and EASYgraph
- individual sharpener with bar code
- SU: Pack of 10 pcs.



# Exam Grade®

## STABILO® Exam Grade® PASS ANY TEST.

### A PARTICULARLY DIFFICULT CHALLENGE

- Exams often lead to stress and cramps.
- Students hope to minimise exam pressure.
- Parents want to support their children as best they can.
- Pens shouldn't run out – even over a long period of use.
- Answers read by a scanner must be legible.
- Writing shouldn't distract from thinking.

### A PARTICULARLY SMART SOLUTION

- Won't let you down when it matters most.
- Reliable inks and leads which function perfectly even under the toughest conditions.
- Dark, soft pencil leads to ensure better scanner legibility.





Faster writing  
Smoother  
No bleed through  
Soft grip  
Ideal writing for exam

## STABILO® Exam Grade®

Ballpoint pen



Extra Smooth



Ink Indicator



### THE END IS IN SIGHT.

#### Target group

- School children and students in exams and tests.

#### Product features

- Improved ink system for extra smooth writing.
- Needle point tip for neat writing.
- Ink indicator.
- Soft grip zone for relaxed hold.
- Refreshing colourful modern look on pen body design.
- Available in Fine (0.7mm) and Extra Fine (0.5mm).

#### Dealer benefits

- Already a sales hit in many markets by stand-alone sales story.
- Students want to minimise exam stress and are prepared to pay extra.



#### Exam Grade Ballpoint Pen

- individual pen with bar code
- line width XF



587/3-40  
red



9 556091 167159



587/3-41  
blue



9 556091 167142



587/3-46  
black



9 556091 167135



#### Exam Grade Ballpoint Pen

- individual pen with bar code
- line width F



587/1-40  
red



9 556091 167180



587/1-41  
blue



9 556091 167173



587/1-46  
black



9 556091 167166


**Opp Bag**

- line width XF and F
- Selling Unit: Pack of 2 pcs.
- Dispatch Unit Quantity: 10 packs/inner carton, 200 packs / outer carton

	<b>587/3-2-40</b> red	9 556091 169085
	<b>587/3-2-41</b> blue	9 556091 169078
	<b>587/3-2-46</b> black	9 556091 169061
	<b>587/1-2-40</b> red	9 556091 169115
	<b>587/1-2-41</b> blue	9 556091 169108
	<b>587/1-2-46</b> black	9 556091 169092

**Cardboard box**

- line width XF and F
- Selling Unit: Box of 10 pcs.
- Dispatch Unit Quantity: 20 boxes

	<b>587/3-40</b> red	9 556091 167517
	<b>587/3-41</b> blue	9 556091 167500
	<b>587/3-46</b> black	9 556091 167197
	<b>587/1-40</b> red	9 556091 167548
	<b>587/1-41</b> blue	9 556091 167531
	<b>587/1-46</b> black	9 556091 167524





## STABILO® Exam Grade®

Pencil



### TOP MARKS – IN BLACK AND WHITE.

#### Target group

- School children and students in exam situations.

#### Product features

- Soft, dark lead for filling in multiple choice questionnaires confidently and clearly.
- 2B pencils – for all exam papers.
- Eraser doesn't leave any residue on documents.
- Sharpener holds a large volume for long tests.

#### Dealer benefits

- Already a sales hit in many markets by stand-alone sales story.
- Students want to minimise exam stress and are prepared to pay extra.



**Exam Grade 2B Pencil  
Cardboard Box**

- Contents: 12 pcs.
  - Selling Unit: Box of 12 pcs.
- Dispatch Unit: 12 boxes / bundle, 240 boxes / outer carton

288/12



**Exam Grade 2B Pencil  
Blister Pack**

- Contents: 6 pcs. pencil and 1 pc. sharpener
  - free 1 pc. ruler and 1 pc. eraser
- Dispatch Unit: 24 sets / inner carton, 240 sets / outer carton

288BL651



**Exam Grade 2B Pencil  
Exam kit set**

- Contents: 5 pcs. pencil, 1 pc. sharpener and
  - 1 pc. 1191 Eraser
- Dispatch Unit: 12 sets / inner carton, 120 sets / outer carton

288PC5SP



**Exam Grade 2B Pencil  
Casing**

- Selling Unit: 12 pcs. pencil + 1pc. eraser + 1pc. sharpener
- Dispatch Unit: 12 sets/ inner carton, 120 sets/ outer carton

288PC12



**Exam Grade 2B Pencil  
Plastic Display**

- Selling Unit: display of 144 pcs.
- Dispatch Unit: 1 unit

288D144

# STABILO® Exam Grade®

Eraser

## Product features

### • Exam Grade

Specially design to erase on exam sheet (minimum gripping on thin exam paper).

### • Dust-Free

Eraser bits clump together to avoid messiness.

### • Exam Sheet Scanner Compliant

Erases cleanly, leaving minimal traces. Tested with actual machine sheet scanner.



1191S  
Exam Grade Eraser

• size: 32 x 15 x 12 mm (Eraser)



1191  
Exam Grade Eraser

• size: 40 x 22 x 11 mm (Eraser)



1196E  
Exam Grade Eraser

• size: 60 x 22 x 11 mm (Eraser)



1191S4  
Exam Grade Eraser  
Pack of 4 pcs

• Selling Unit: Pack of 4 pcs.  
Dispatch Unit: 25 packs/ inner carton, 250 packs/ outer carton



11913  
Exam Grade Eraser  
Pack of 3 pcs

• Selling Unit: Pack of 3 pcs.  
Dispatch Unit: 25 packs/ inner carton, 250 packs/ outer carton



1196E2  
Exam Grade Eraser  
Pack of 2 pcs

• Selling Unit: Pack of 2 pcs.  
Dispatch Unit: 25 packs/ inner carton, 250 packs/ outer carton



1191S4  
Cardboard Box

• Selling Unit: Box of 40 pcs.  
Dispatch Unit: 20 boxes/ carton



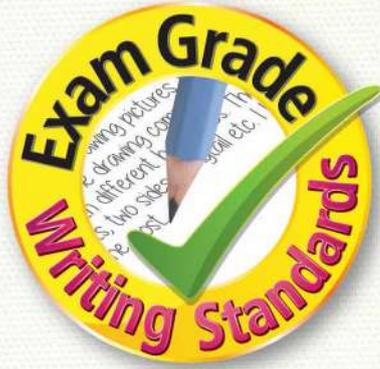
119130  
Cardboard Box

• Selling Unit: Box of 30 pcs.  
Dispatch Unit: 20 boxes/ carton



1196E10  
Cardboard Box

• Selling Unit: Box of 10 pcs.  
Dispatch Unit: 40 boxes/ carton



# STABILO® Exam Grade® 2B Writing Pencil



# STABILO® Exam Grade®

Writing pencil



EXAM GRADE



## TOP MARKS – IN 6 FUN COLORS.

### Target group

- School children and students.

### Product features

- Ideal lead for longer-lasting fine writing.
- Better smudge resistance for cleaner writing.
- Wide coverage for fast shading.
- Available in 6 body colors.

### Dealer benefits

- Students want to minimise exam stress and are prepared to pay extra



**Exam Grade 2B Pencil  
Cardboard Box**

- Contents: 12 pcs.
- Selling Unit: Box of 12 pcs.
- Dispatch Unit: 12 boxes / bundle, 240 boxes / outer carton

288G/12



**Exam Grade 2B Pencil  
Blister Pack**

- Contents: 6 pcs.
- Dispatch Unit: 24 sets / inner carton, 240 sets / outer carton

288GBL6



**Exam Grade 2B Pencil  
Exam kit set**

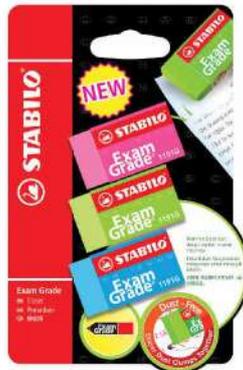
- Contents: 5 pcs. pencils, 1 pc. sharpener and 1 pc. eraser
- Dispatch Unit: 12 sets / inner carton, 120 sets / outer carton

288GPC5P



# STABILO® Exam Grade® Colorful

Eraser



### Product features

- Specially design for exam sheet.
- Eraser clearly with very light pressure.
- Colored sleeves and angled sides for an excellent user experience.
- For fun and clean erasing
- Eraser does not leave any residue on documents.

### • Individual eraser with bar code

1191G  
Exam Grade Colorful Eraser

### Blister Pack

- Selling Unit: Pack of 3 pcs. eraser assorted in 3 colors
- Dispatch Unit: 25 sets / inner carton, 250 sets / outer carton

1191GBL3

### Cardboard Box

- Selling Unit: Box of 30 pcs.
- Dispatch Unit: 20 boxes / carton

1191G/30

# STABILO® Exam Grade® Colorful

Sharpener



### Product features

- Colorful lid for an enjoyable sharpening experience.
- Sharpener holds a large volume for long tests.

### • Individual eraser with bar code

4538  
Exam Grade Colorful Sharpener

### Blister Pack

- Selling Unit: Pack of 1 pc. Sharpener
- Dispatch Unit: 25 sets / inner carton, 250 sets / outer carton

4538BL

### Cardboard Box

- Selling Unit: Box of 24 pcs.
- Dispatch Unit: 40 Boxes / Outer carton

4538/24

# STABILO® Othello®

Pencil



EXAM GRADE

## THE WOOD THAT HEROES ARE MADE OF.

### Target group

- Students in UEC exam.

### Product features

- Classic STABILO stripes design.
- 5B pencils for UEC exam.
- Break-proof lead.
- Varnished surface that's comfortable to hold.
- Tested with exam sheet scanner.

### Dealer benefits

- Students want to minimise exam stress.



### STABILO Othello

- individual pencil with bar code
- SU: Box of 12 pcs.

282/58



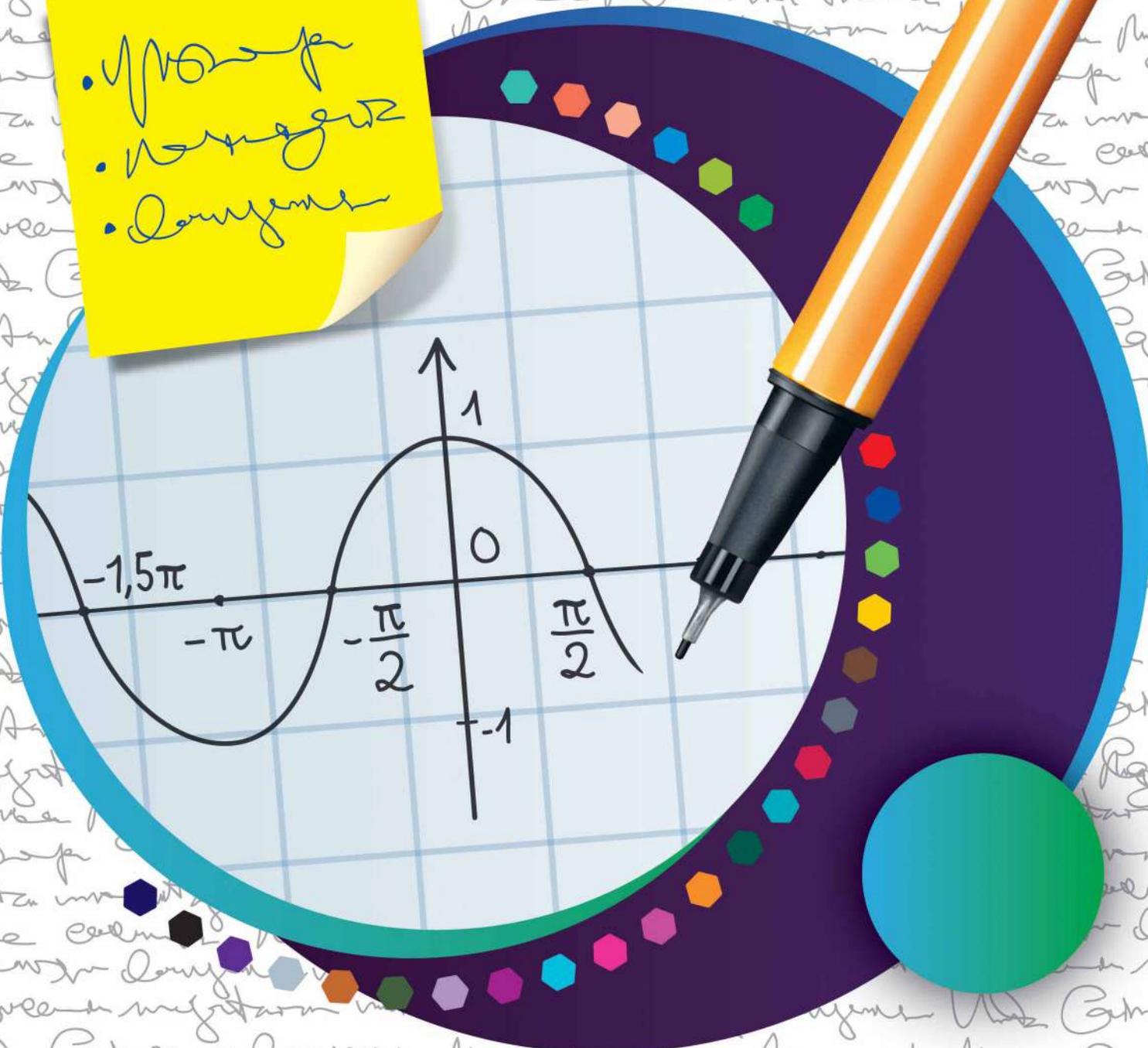
### Cardboard box

- Selling Unit: Box of 12 pcs.
- Dispatch Unit : 20 boxes / outer carton carton

282/5B-1



- $\sin$
- $\cos$
- $\tan$



# WRITING



# STABILO® point 88®

Fineliner



## A CLASSIC THAT'S HOT PROPERTY.

### Target group

- The universal fineliner for school children, students and professionals.

### Product features

- Europe's number one fineliner.
- Available in 37 brilliant colors.
- Hexagonal striped design known all over the world.
- Metal-enclosed tip for a long lifespan.
- Line width 0.4 mm.
- Suitable for use with rulers and stencils.
- Long cap-off time.
- Ventilated cap.

### Dealer benefits

- Creative packagings encourage spontaneous demand.
- Customers trust the quality and love the look.

### STABILO point 88

- individual pen with bar code
- Selling Unit: Pack of 10 pcs., dispatch pack of 500 pcs.

	<b>88/024</b> neon yellow	4 006381 438544
	<b>88/031</b> neon blue	4 006381 493420
	<b>88/033</b> neon green	4 006381 438551
	<b>88/040</b> neon red	4 006381 438568
	<b>88/054</b> neon orange	4 006381 438575
	<b>88/056</b> neon pink	4 006381 438582

	<b>88/11</b> ice blue	4 006381 492942
	<b>88/13</b> ice-green	4 006381 333795
	<b>88/16</b> light emerald	4 006381 492973
	<b>88/17</b> heliotrope	4 006381 493000
	<b>88/19</b> purple	4 006381 493031
	<b>88/22</b> nightblue	4 006381 186445
	<b>88/29</b> light pink	4 006381 493093
	<b>88/30</b> pale vermillion	4 006381 493123
	<b>88/31</b> light blue	4 006381 493154
	<b>88/32</b> ultramarine	4 006381 333801
	<b>88/33</b> apple green	4 006381 186469
	<b>88/36</b> green	4 006381 105255
	<b>88/40</b> red	4 006381 105262
	<b>88/41</b> blue	4 006381 105279
	<b>88/43</b> light green	4 006381 105286
	<b>88/44</b> yellow	4 006381 105293

	<b>88/45</b> brown	4 006381 105309
	<b>88/46</b> black	4 006381 105316
	<b>88/48</b> light red	4 006381 493215
	<b>88/50</b> crimson	4 006381 333887
	<b>88/51</b> turquoise	4 006381 333894
	<b>88/53</b> pine green	4 006381 186476
	<b>88/54</b> orange	4 006381 105323
	<b>88/55</b> violet	4 006381 105330
	<b>88/56</b> pink	4 006381 105347
	<b>88/57</b> azure	4 006381 333931
	<b>88/58</b> lilac	4 006381 333948
	<b>88/59</b> light lilac	4 006381 186483
	<b>88/75</b> sienna	4 006381 493277
	<b>88/97</b> deep cold grey	4 006381 493369
	<b>88/98</b> payne's grey	4 006381 493390



### Cardboard box

- available in all 37 colors.
  - Selling Unit: Box of 10 pcs.
  - Dispatch Unit: 50 boxes (500 pcs. / carton)
- Dimensions: 240 x 190 x 190 mm

	<b>88/024</b> neon yellow	4 006381 438810
	<b>88/031</b> neon blue	4 006381 493437
	<b>88/033</b> neon green	4 006381 438834
	<b>88/040</b> neon red	4 006381 438858
	<b>88/054</b> neon orange	4 006381 438872
	<b>88/056</b> neon pink	4 006381 438896

	<b>88/11</b> ice blue	4 006381 492959
	<b>88/13</b> ice-green	4 006381 292313
	<b>88/16</b> light emerald	4 006381 492980
	<b>88/17</b> heliotrope	4 006381 493017
	<b>88/19</b> purple	4 006381 493048
	<b>88/22</b> nightblue	4 006381 192156
	<b>88/29</b> light pink	4 006381 493109
	<b>88/30</b> pale vermillion	4 006381 493130
	<b>88/31</b> light blue	4 006381 493161
	<b>88/32</b> ultramarine	4 006381 292320
	<b>88/33</b> apple green	4 006381 192132
	<b>88/36</b> green	4 006381 217446
	<b>88/40</b> red	4 006381 217453
	<b>88/41</b> blue	4 006381 217460
	<b>88/43</b> light green	4 006381 230865
	<b>88/44</b> yellow	4 006381 230872

	<b>88/45</b> brown	4 006381 230889
	<b>88/46</b> black	4 006381 217477
	<b>88/48</b> light red	4 006381 493215
	<b>88/50</b> crimson	4 006381 292337
	<b>88/51</b> turquoise	4 006381 192163
	<b>88/53</b> pine green	4 006381 292344
	<b>88/54</b> orange	4 006381 230896
	<b>88/55</b> violet	4 006381 230902
	<b>88/56</b> pink	4 006381 259682
	<b>88/57</b> azure	4 006381 230919
	<b>88/58</b> lilac	4 006381 292351
	<b>88/59</b> light lilac	4 006381 192149
	<b>88/75</b> sienna	4 006381 493284
	<b>88/97</b> deep cold grey	4 006381 493376
	<b>88/98</b> payne's grey	4 006381 493406

### STABILO point 88 Pastel Colors



<b>88/8-01</b> Wallet	4 006381 493499
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- in plastic, with hanging tab
- 8 colors: 11, 13, 16, 24, 26, 29, 59, 96
- SU: Pack of 10 wallets



<b>88/6-1</b> Wallet	4 006381 493451
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- in plastic, with hanging tab
- 6 neon colors: 024, 031, 033, 040, 054, 056
- SU: Pack of 10 wallets



<b>88/6</b> Wallet	4 006381 316132
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- color breakdown: 36, 40, 41, 46, 55, 58
  - contents: 6 pcs., assorted in 6 ink colors
  - Selling Unit: pack of 10 wallets
- Dimensions: 270 x 290 x 190 mm



**8810**  
**Wallet**



4 006381 217842

- in plastic, with hanging tab
- 10 colors: 36, 40, 41, 43, 44, 45, 46, 54, 55, 56
- Selling Unit: Pack of 10 wallets, can be used as Mini-Display



**8820**  
**Wallet**



4 006381 292405

- in plastic, with hanging tab
- 20 colors: 13, 32, 36, 40, 41, 43, 44, 45, 46, 50, 51, 54, 55, 56, 57, 58, 63, 89, 94, 96
- Selling Unit: Pack of 5 wallets, can be used as Mini-Display



**8820-02**  
**Zebrui**



4 006381 340984

- in plastic, oval
- 20 colors: 13, 32, 36, 40, 41, 43, 44, 45, 46, 50, 51, 54, 55, 56, 57, 58, 63, 89, 94, 96
- Selling Unit: Pack of 10 pcs.



**8820-031**  
**ColorParade**



4 006381 363976

- Plastic box of 20 pcs.
- robust box for easy pen selection
- 20 colors: 22, 26, 32, 33, 36, 40, 41, 44, 45, 46, 50, 51, 53, 54, 55, 56, 57, 58, 89, 96
- SU: 10 boxes
- Dimensions: 111 x 35 x 184mm



**8850-6**  
**Box**



4 006381 493475

- in metal
- 50 colors, assorted in 47 colors:
  - 1 pc. each 024, 031, 033, 040, 054, 056, 11, 13, 16, 17, 19, 22, 24, 26, 29, 30, 31, 32, 33, 36, 38, 43, 44, 45, 48, 50, 51, 53, 54, 55, 56, 57, 58, 59, 63, 65, 75, 88, 89, 94, 95, 96, 97, 98,
  - 2 pcs. each 40, 41, 46
- SU: 1 box





**88/120M**  
Mini Display

- contents: 120 pcs., assorted in 36 ink colors
- 8pcs. each:** 46
- 7pcs. each:** 41, 55, 56, 58
- 3pcs. each:** 024, 031, 033, 054, 056, 11, 13, 16, 17, 19, 22, 29, 30, 31, 32, 33, 36, 40, 48, 50, 54, 59
- 2pcs. each:** 43, 44, 45, 51, 53, 57, 75, 97, 98
- Selling Unit: 8 units
- Dimensions: 230 x 130 x 130 mm



**88/240M**  
Acrylic Display

- contents: 240 pcs., assorted in all 36 ink colors
- color breakdown:
- 15pcs. each:** 41, 46, 55, 56, 58
- 8pcs. each:** 36, 40, 48, 50, 54
- 6pcs. each:** 024, 031, 033, 054, 056, 75, 97, 98
- 5pcs. each:** 11, 13, 16, 17, 19, 22, 29, 30, 31, 32, 33
- 4pcs. each:** 59
- 3pcs. each:** 43, 44, 45, 51, 53, 57
- weight: 4 kg
- Selling Unit: 1 display
- Dimensions: 450 x 250 x 240 mm



**88/500M**  
Plastic Display

- contents: 500 pcs., assorted in all 36 ink colors
- 30pcs. each:** 41, 46, 55, 56, 58
- 20pcs. each:** 36, 40, 50, 54
- 10pcs. each:** 024, 033, 054, 056, 11, 13, 16, 17, 19, 22, 29, 30, 31, 32, 33, 43, 44, 45, 48, 51, 53, 57, 59, 75, 97, 98
- weight: 6 kg
- Selling Unit: 1 display
- Dimensions: 610 x 260 x 270 mm



# STABILO IS WHAT YOU MAKE IT!



Designed by STABILO Artist Kathi Schönkäs

## STABILO® point 88® Roller set Fan Edition CREATIVE DESIGN – BY STABILO FANS FOR STABILO FANS.

### A NEW WAY TO A NEW DESIGN:

Over 11,000 STABILO fans from 69 countries have chosen the packaging design and the colors of the Fan Edition roller set online. Amongst the diverse range of creative submissions from international STABILO artists, the colorful geometric shapes by artist Kathi Schönkäs were the clear winner with almost 7,000 votes. By getting fans involved in the creative process, STABILO is demonstrating its expert ability to interact with customers on an equal footing.

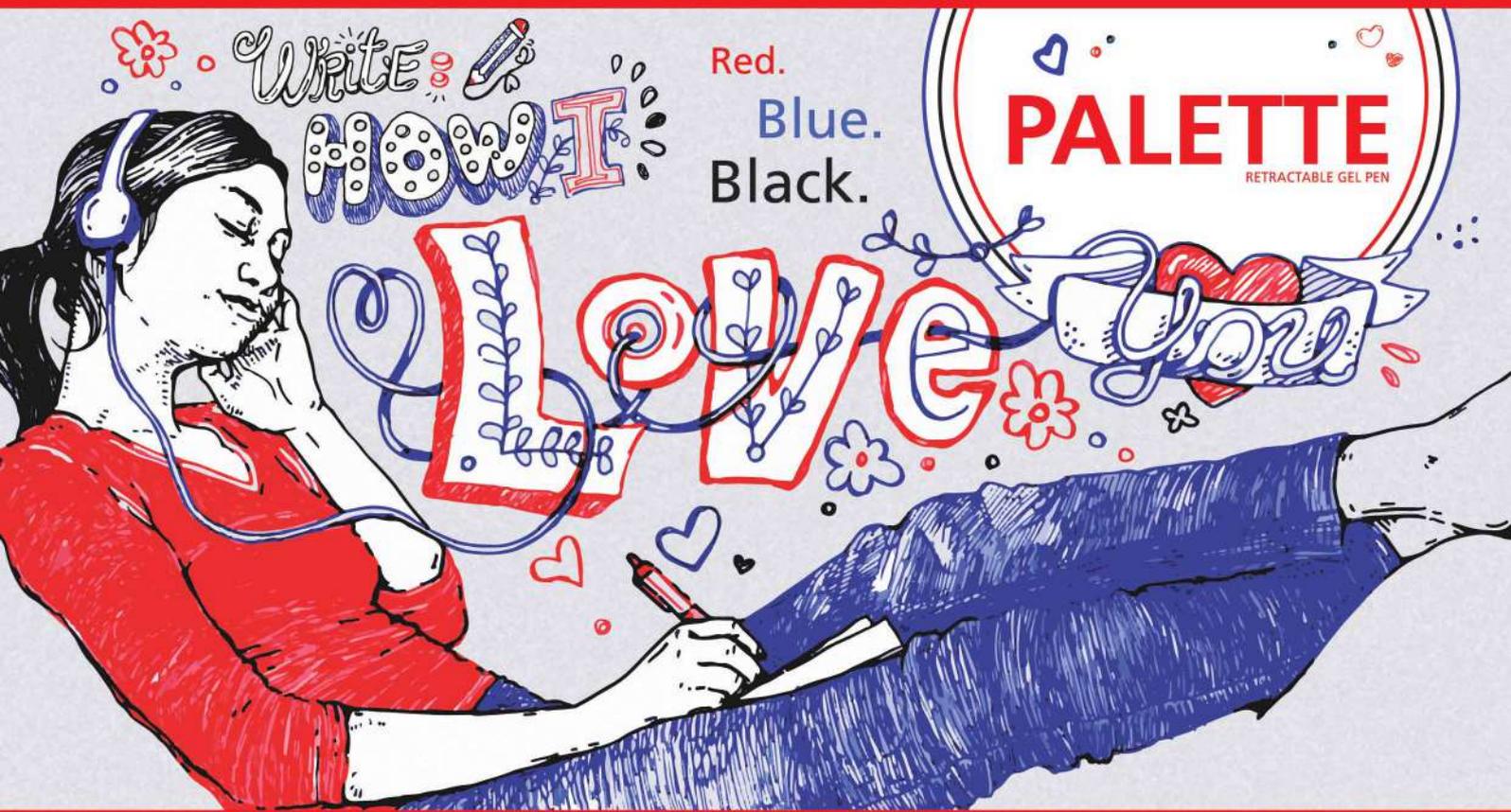


8825-02  
Roller set



- wallet in shining yellow nylon
- covered with crowdsourced colorful triangle print
- with transparent window and velcro fastening
- inner bag with zip
- 25 colors: 13, 16, 17, 19, 24, 32, 33, 36, 38, 40, 41, 44, 46, 50, 51, 53, 54, 55, 56, 57, 58, 88, 94, 96, 98
- package of the roller set with hanging tab
- SU: Pack of 5 pcs.





## STABILO® PALETTE EXPRESS YOUR PERSONALITY.

### DESIGNED TO STRIKE OUT YOUR COLORFUL DIFFERENCE.

STABILO PALETTE is made to bring out the users personality with colors! It comes with passionate red, powerful navy blue, bubbly sky blue, energetic orange, lovely pink and friendly green.

With the mixture of minimalist style and colorful pen barrels, STABILO PALETTE allows to carry out every personality. It is an extraordinary gel pen with extraordinary smooth writing sensation.

It embraces style and personality and lets the ideas flow freely everywhere all over the paper.



# STABILO® PALETTE LOVELY FEELING WHEN WRITING.

## IMPROVED GEL INK TECHNOLOGY

It convinces with a super soft writing sensation while also satisfying with an excellent durability and shelf-life. The gel ink makes sure that written words glide on paper smoothly.

## PROMINENT INK INDICATOR WINDOW

A large window allows to monitor the ink level and be ready for the next refill before the ink runs out.

## UNIQUE BODY DESIGN

The specially designed tender soft grip area acts as a cushion support for stressed fingers while writing for an extended period of time.

## EXPRESSIVE BODY COLOR

The pen body is designed in 7 different vibrant color combinations. Using the concept of colorful and minimalist style, every individual will find it's perfect match.

# RED. BLUE. BLACK.

YOUR COLOR, YOUR STYLE,  
YOUR **PERSONALITY.**



it is easy  
**IT IS**  
**EASY**

WRITING

# STABILO PALETTE

Retractable gel pen



## YOUR COLOR, YOUR STYLE, YOUR PERSONALITY.

### Target group

- Trend and fashion-conscious young adults with high comfort and design standards.

### Product features

- Retractable gel pen with improved gel ink formula for smoother writing and longer shelf life.
- 7 vibrant body color combinations.

- Extra-long grip zone made from not-slip material supports a relaxed hand posture and makes it possible to write for longer.
- Prominent ink indicator window that indicates ink level clearly.
- line width: 0.40 mm (F)
- Refills available in red, blue and black.

### Dealer benefits

- Minimalistic style and unusual shaft colors will speak to discerning, design-conscious buyers.
- High-quality pen for school, university and office.

### STABILO PALETTE

- individual pen with bar code
- line width F

 40  
red

268/3-40  
red  9 556091 163007

 41  
blue

268/3-41  
blue  9 556091 162734

268/3-41-1  
light blue  9 556091 162758

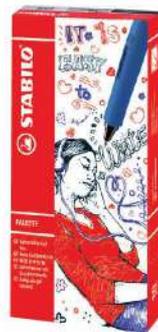
268/3-41-2  
green  9 556091 162765

 46  
black

268/3-46  
black  9 556091 162864

268/3-46-3  
pink  9 556091 162918

268/3-46-4  
orange  9 556091 162925



### Cardboard box

- of 10 pcs., with hanging tab
- line width F
- Selling Unit: Box of 10 pcs.
- Dispatch Unit Quantity: 100 boxes

 40  
red

268/3-40  
red  9 556091 163960

 41  
blue

268/3-41  
blue  9 556091 163809

268/3-41-1  
light blue  9 556091 163816

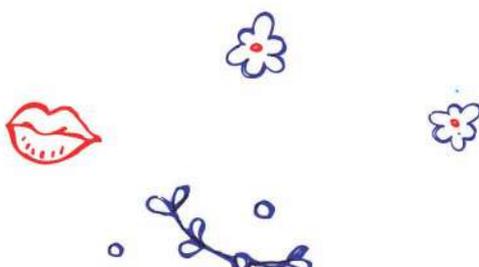
268/3-41-2  
green  9 556091 163823

 46  
black

268/3-46  
black  9 556091 163908

268/3-46-3  
pink  9 556091 163939

268/3-46-4  
orange  9 556091 163946



it is

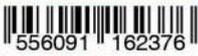
easy  
say hi



**Blister Pack**

- line width F
- Selling unit: Pack of 1 pc.

Dispatch unit: 25 sets / inner carton, 400 sets / outer carton

 40 red	
268/3-BL-40 red	9 556091 162376
 41 blue	
268/3-BL-41 blue	9 556091 162109
268/3-BL-41-1 light blue	9 556091 162123
268/3-BL-41-2 green	9 556091 162130
 46 black	
268/3-BL-46 black	9 556091 162239
268/3-BL-46-3 pink	9 556091 162284
268/3-BL-46-4 orange	9 556091 162291



**Eco Pack**

- line width F
- Selling unit: Pack of 1 pc. refill

Dispatch unit: 10 sets / inner carton, 100 sets / outer carton

 268/3-040 red	
9 556091 164004	
 268/3-041 blue	
9 556091 164011	
 268/3-046 black	
9 556091 164028	



What is  
your color today?



# STABILO® bl@ck+ fine

Rollerball



WRITING

## KEEN LOOKS FOR A FINE LINE.

### Target group

- Students and office workers with ambition.

### Product features

- Smart and elegant rollerball in black with silver print.
- Improved writing comfort thanks to the soft surface over the entire shaft.
- German quality out of non-slip material from the car industry.
- Free ink system for light writing without scratching.
- Available in black and blue.
- Fine tip for precision.
- Anti-roll-away design.
- Metal clip for improved mobility.

### Dealer benefits

- Contemporary design and superior writing quality at an attractive price.
- Eye-catching packaging for all sales channels.

### STABILO bl@ck fine

- individual pen with bar code sticker
- Selling Unit: Pack of 10 pcs., dispatch pack of 250 pcs.

**1016/41**  
blue 4 006381 416573

**1016/46**  
black 4 006381 416603



### Cardboard Box

- of 10 pcs.
- Selling Unit: 25 boxes

**1016/41**  
blue 4 006381 416580

**1016/46**  
black 4 006381 416610

touch  
SMART



## STABILO® SMARTball® 2.0 ANALOGUE MEETS DIGITAL.

### SMART COMMUNICATION

- STABILO SMARTball 2.0 is the ergonomic ballpoint pen with a touch screen function.
- Clever dual function: Writing on paper, precise tipping and fast swiping on tablet PCs and smartphones.
- Relaxing writing comfort thanks to ergonomic grip zones.
- Special versions for left- or right-handers.
- Pen design in 3 stylish color combinations.



### SMART SELLING

- Smart technological design with ergonomic writing comfort particularly appeals to modern and sophisticated customers.
- Extend your range of ergonomic pens to suit an older target group.
- Left- or right-handed versions are also an important feature for adults when buying.



# STABILO® SMARTball® 2.0

Ergonomic ballpoint pen with touch screen function + Refill



WRITING

## AN EVEN SMARTER WAY TO COMMUNICATE.

### Target group

- Smartphone owners who love technology.

### Product features

- The ultimate ballpoint pen, which connects the analogue and digital worlds.
- No matter how you hold it, the pen can be used to operate smartphones and tablet computers thanks to its entirely conductive shaft and touch screen tip.
- Relaxed writing comfort thanks to the ergonomic grip zone.
- Enables touch screen operation even whilst wearing most gloves.

- Special ballpoint pen ink glides smoothly across the paper and does not scratch.
- Document-proof in black ink.
- Line width 0.5 mm.
- Refillable for longer periods of writing with STABILO Ballpoint Refill.
- Clip can be rotated 360°.
- Pen design in 3 color combinations.

- Ergonomics and design are selling points for discerning customers.
- Extend your range of ergonomic pens to suit an older target group.

### Design Awards

- iF product design award 2012
- red dot product design award 2012
- red dot design award winner 2012

### Dealer benefits

- STABILO combines smartphone operation with ergonomic writing comfort.
- The entirely conductive, optimised shaft design makes it even smarter.



### STABILO SMARTball 2.0

- for right-handers
- slide-out case of 1 pc., Stabilo SMARTball + 1 refill black
- Selling Unit: Pack of 5 pcs.

1852/2-46-1  
black/ cyan blue



1852/3-46-1  
black/ kiwi



# STABILO® Performer®+

Ballpoint pen with click mechanism



## GET THAT SMOOTHER WRITE.

### Target group

- School children, students and all those who write a lot – and write fast.

### Product features

- Ballpoint pen designed with comfort in mind for fast writers.
- Specially formulated low viscosity ink for speedy, soft and smooth writing.

- Writes straight away and continues steadily without flow interruption.
- Dynamic pen design in various color combinations.
- With high-quality click mechanism and clip.
- Relaxed hold thanks to long, comfortable grip zones.
- 3 ink colors: black, blue, red.
- Available in 2 line widths: 0.35 mm (XF) and 0.38 mm (F).

### Dealer benefits

- Dynamic pen design particularly appeals to young people.
- Reliable STABILO quality at a fair price.
- Thoroughly tested through market research.



### STABILO Performer+

- individual pen with bar code
- line width XF

**40**  
red

**328/3-40**  
red/pink



9 556091 158324

**41**  
blue

**328/3-41**  
blue/ light blue



9 556091 158164

**328/3-41-1**  
blue/ light green



9 556091 158171

**328/3-41-2**  
blue/ light orange



9 556091 158188

**328/3-41-3**  
blue/ light lilac



9 556091 158195

**46**  
black

**328/3-46**  
black/ light grey



9 556091 158249

**328/3-46-1**  
black/ light green



9 556091 158256

**328/3-46-2**  
black/ light orange



9 556091 158263

**328/3-46-3**  
black/ light lilac



9 556091 158270



### Cardboard box

- of 10 pcs., with hanging tab
- line width XF
- Selling Unit: Box of 10 pcs.
- Dispatch Unit Quantity: 100 boxes

**328/3-40**  
red/ pink



9 556091 158546

**328/3-41**  
blue/ light blue



9 556091 158386

**328/3-41-1**  
blue/ light green



9 556091 158393

**328/3-41-2**  
blue/ light orange



9 556091 158409

**328/3-41-3**  
blue/ light lilac



9 556091 158416

**328/3-46**  
black/ light grey



9 556091 158461

**328/3-46-1**  
black/ light green



9 556091 158478

**328/3-46-2**  
black/ light orange



9 556091 158485

**328/3-46-3**  
black/ light lilac



9 556091 158492

### STABILO Performer+

- individual pen with bar code
- line width F

 40  
red

328/1-40  
red/ dark red 

 41  
blue

328/1-41  
blue/ dark blue 

328/1-41-1  
blue/ dark green 

328/1-41-2  
blue/ dark orange 

328/1-41-3  
blue/ dark lilac 

 46  
black

328/1-46  
black/ dark grey 

328/1-46-1  
black/ dark green 

328/1-46-2  
black/ dark orange 

328/1-46-3  
black/ dark lilac 



### Cardboard box

- of 10 pcs., with hanging tab
- line width F
- Selling Unit: Box of 10 pcs.
- Dispatch Unit Quantity: 100 boxes

328/1-40  
red/ dark red 

328/1-41  
blue/ dark blue 

328/1-41-1  
blue/ dark green 

328/1-41-2  
blue/ dark orange 

328/1-41-3  
blue/ dark lilac 

328/1-46  
black/ dark grey 

328/1-46-1  
black/ dark green 

328/1-46-2  
black/ dark orange 

328/1-46-3  
black/ dark lilac 





Blister Pack

- individual bar code
  - Selling Unit: Pack of 2 pcs.
  - line width XF, red ink
- Dispatch Unit: 25 cards/ carton

**328/3-BL2-40**  
red/ pink




Blister Pack

- Selling Unit: Pack of 2 pcs.
  - line width XF, blue ink
- Dispatch Unit: 25 cards/ carton

**328/3-BL2-41**  
blue/ light blue



**328/3-BL2-41-1**  
blue/ light green



**328/3-BL2-41-2**  
blue/ light orange



**328/3-BL2-41-3**  
blue/ light lilac




Blister Pack

- Selling Unit: Pack of 2 pcs.
  - line width XF, black ink
- Dispatch Unit: 25 cards/ carton

**328/3-BL2-46**  
black/ light grey



**328/3-BL2-46-1**  
black/ light green



**328/3-BL2-46-2**  
black/ light orange



**328/3-BL2-46-3**  
black/ light lilac




Blister Pack

- Selling Unit: Pack of 2 pcs.
  - line width F, red ink
- Dispatch Unit: 25 cards/ carton

**328/1-BL2-40**  
red/ dark red




Blister Pack

- Selling Unit: Pack of 2 pcs.
  - line width F, blue ink
- Dispatch Unit: 25 cards/ carton

**328/1-BL2-41**  
blue/ dark blue



**328/1-BL2-41-1**  
blue/ dark green



**328/1-BL2-41-2**  
blue/ dark orange



**328/1-BL2-41-3**  
blue/ dark lilac




Blister Pack

- Selling Unit: Pack of 2 pcs.
  - line width F, black ink
- Dispatch Unit: 25 cards/ carton

**328/1-BL2-46**  
black/ dark grey



**328/1-BL2-46-1**  
black/ dark green



**328/1-BL2-46-2**  
black/ dark orange

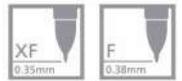


**328/1-BL2-46-3**  
black/ dark lilac



# STABILO® Performer®

High-speed ballpoint pen



XF 898/3

F 898/1

## SPEED AT YOUR FINGERTIPS.

### Target group

- School children, students and all those who write a lot – and write it fast.

### Product features

- Ballpoint pen in exciting high-speed design.
- Special low viscosity ink for rapid, reliable writing.
- Non-smudging, fast-drying.
- Thicker shaft for comfortable hold.
- Available in 2 line widths: 0.35 mm (XF) and 0.38 mm (F).

- 3 ink colors – black, red, blue.
- Cap stacks on end and won't get lost.
- With clip.

### Dealer benefits

- New product story supports and facilitates the sales pitch.
- Exciting design particularly appeals to young people.
- Quality at a fair price.
- Thoroughly tested through market research.



### Blister Pack

- of 3 pcs.
  - line width XF
- Dispatch Unit Quantity: 400 sets (25 sets / inner)

898/3-BL3-41  
blue 9 556091 146598

898/3-BL3-46  
black 9 556091 146604

898/3-BL3  
blue/ black/ red 9 556091 146611

### Blister Pack

- of 3 pcs.
  - line width F
- Dispatch Unit Quantity: 400 sets (25 sets / inner)

898/1-BL3-41  
blue 9 556091 146628

898/1-BL3-46  
black 9 556091 146635

898/1-BL3  
blue/ black/ red 9 556091 146642

### STABILO Performer

- individual pen with bar code
- line width XF

898/3-40  
red 9 556091 146499

898/3-41  
blue 9 556091 146475

898/3-46  
black 9 556091 146482

### STABILO Performer

- individual pen with bar code
- line width F

898/1-40  
red 9 556091 146529

898/1-41  
blue 9 556091 146505

898/1-46  
black 9 556091 146512

### Cardboard Box

- of 10 pcs.
  - Selling Unit: Box of 10 pcs.
- Dispatch Unit Quantity: 100 boxes

898/3-10-40  
red, XF 9 556091 146550

898/3-10-41  
blue, XF 9 556091 146536

898/3-10-46  
black, XF 9 556091 146543

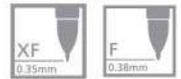
898/1-10-40  
red, F 9 556091 146581

898/1-10-41  
blue, F 9 556091 146567

898/1-10-46  
black, F 9 556091 146574

# STABILO® bille 508N

Needlepoint ballpoint pen



## CLEAR WORDS.

### Target group

- All those who value clean and tidy writing.

### Product features

- Long-life nickel silver tip for fine, precise and clean and tidy writing.
- Hi-flux system ensures even ink distribution for a smooth performance.
- Visible ink level.
- Comfortable grip zone for longer fatigue-free writing.
- 2 line widths: 0.35 mm (XF) and 0.38 mm (F).
- Available in red, blue and black.
- Ventilated cap.

### Dealer benefits

- High quality ballpoint pen for discerning users.
- Recognisable STABILO quality that makes it stand out from the crowd.

### STABILO bille

- individual pen with bar code
- line width XF

	<b>508NXF40</b> red	
	<b>508NXF41</b> blue	
	<b>508NXF46</b> black	

### STABILO bille

- individual pen with bar code
- line width F

	<b>508NF40</b> red	
	<b>508NF41</b> blue	
	<b>508NF46</b> black	



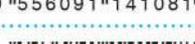
### Blister Pack

- line width: XF and F
  - Selling Unit: Set of 2 pcs.
- Dispatch Unit Quantity: 400 sets (25 sets / inner)

<b>508NXFBL241</b> 2pcs. blue	
<b>508NXFBL2</b> blue / black	
<b>508NXFBL2B1</b> blue / red	
<b>508NFBL241</b> 2 pcs. blue	
<b>508NFBL2</b> blue / black	
<b>508NFBL2B1</b> blue / red	

### Cardboard Box

- of 10 pcs.
  - Selling Unit: Box of 10 pcs.
- Dispatch Unit Quantity: 200 boxes

<b>508NXF1040</b> red	
<b>508NXF1041</b> blue	
<b>508NXF1046</b> black	
<b>508NF1040</b> red	
<b>508NF1041</b> blue	
<b>508NF1046</b> black	

# STABILO® excel 828N

Needlepoint ballpoint pen



## PERFECTLY TO THE POINT.

### Target group

- All those who value clean and tidy writing.

### Product features

- Long-life nickel silver tip for fine, precise and clean and tidy writing.
- Comfortable grip zone for longer fatigue-free writing.
- Available in 2 line widths: 0.35 mm (XF) and 0.38 mm (F).
- Available in red, blue and black.
- Ventilated cap.

### Dealer benefits

- The ballpoint pen for discerning users.
- STABILO quality with a convincing price tag.

### STABILO excel

- individual pen without bar code
- line width XF

	<b>828NXF40</b> red	
	<b>828NXF41</b> blue	
	<b>828NXF46</b> black	

### STABILO excel

- individual pen without bar code
- line width F

	<b>828NF40</b> red	
	<b>828NF41</b> blue	
	<b>828NF46</b> black	



### Cardboard box

- can be used as display
- contents: 50 pcs.
- Selling Unit: Box of 50 pcs
- Dimensions: 90 x 75 x 150 mm
- Dispatch Unit Quantity: 40 boxes

<b>828NXF5040</b> red	
<b>828NXF5041</b> blue	
<b>828NXF5046</b> black	
<b>828NF5040</b> red	
<b>828NF5041</b> blue	
<b>828NF5046</b> black	

# STABILO® liner 808

Ballpoint pen



## A VERY COOL BESTSELLER.

### Target group

- Students, office workers and anyone who writes a lot.

### Product features

- Ballpoint pen with different shaft designs.
- Comfortable grip zone allows fatigue-free writing.
- Available in 2 line widths: 0.38 mm (F) and 0.45 mm (M).
- Available in 6 colors.
- Refills available in red, blue and black.
- Ventilated cap.

### Dealer benefits

- Different color versions and line widths appeal to more customers.
- STABILO quality ballpoint pen.

### STABILO liner 808FT Frosted

- individual pen without bar code
- line width F

	<b>808FT36</b> green	9 556091 121939
	<b>808FT40</b> red	9 556091 121946
	<b>808FT41</b> blue	9 556091 121953
	<b>808FT46</b> black	9 556091 121984
	<b>808FT55</b> violet	9 556091 106295
	<b>808FT56</b> pink	9 556091 106301

### STABILO liner 808M

- individual pen without bar code
- line width M

	<b>808M36</b> green	9 556091 122936
	<b>808M40</b> red	9 556091 122943
	<b>808M41</b> blue	9 556091 122950
	<b>808M46</b> black	9 556091 122981
	<b>808M55</b> violet	9 556091 106318
	<b>808M56</b> pink	9 556091 106325



### Cardboard box

- can be used as display
  - contents: 50 pcs.
  - Selling Unit: Box of 50 pcs.
- Dimensions: 83 x 72 x 148 mm  
Dispatch Unit Quantity: 40 boxes

<b>808FT5036</b> green	9 556091 121434
<b>808FT5040</b> red	9 556091 121441
<b>808FT5041</b> blue	9 556091 121458
<b>808FT5046</b> black	9 556091 121489
<b>808FT5055</b> violet	9 556091 121496
<b>808FT5056</b> pink	9 556091 106035
<b>808M5036</b> green	9 556091 122431
<b>808M5040</b> red	9 556091 122448
<b>808M5041</b> blue	9 556091 122455
<b>808M5046</b> black	9 556091 122486
<b>808M5055</b> violet	9 556091 122493
<b>808M5056</b> pink	9 556091 106042

# STABILO® liner 308

Ballpoint pen with click mechanism



WRITING

## CLICKS INTO PLACE FROM THE START.

### Target group

- School children, students, office workers and all those who write a lot – and quickly.

### Product features

- A click mechanism ballpoint pen with a crystal clear shaft.
- Special mechanism for smooth retraction of the tip.
- Comfortable grip zone allows fatigue-free writing.
- Available in 3 line widths: 0.30 mm (XF), 0.38 mm (F) and 0.45 mm (M).
- Line width XF available in red, blue and black.
- Line widths F and ML available in 6 colors.

### Dealer benefits

- Tried and tested STABILO quality is a brand promise.
- Refill possibility supports environmental responsibility.

### STABILO liner

- individual pen with bar code
- line width XF

	<b>308XF40</b> red	
	<b>308XF41</b> blue	
	<b>308XF46</b> black	

### STABILO liner

- individual pen with bar code
- line width F

	<b>308F36</b> green	
	<b>308F40</b> red	
	<b>308F41</b> blue	
	<b>308F46</b> black	
	<b>308F55</b> violet	
	<b>308F56</b> pink	

### STABILO liner

- individual pen with bar code
- line width ML

	<b>308ML36</b> green	
	<b>308ML40</b> red	
	<b>308ML41</b> blue	
	<b>308ML46</b> black	
	<b>308ML55</b> violet	
	<b>308ML56</b> pink	



**Cardboard box**

- line width: XF, F & ML
- Selling Unit: Box of 10 pcs.
- Dispatch Unit Quantity: 200 boxes

<b>308XF1040</b> red	
<b>308XF1041</b> blue	
<b>308XF1046</b> black	
<b>308F1036</b> green	
<b>308F1040</b> red	
<b>308F1041</b> blue	
<b>308F1046</b> black	
<b>308F1055</b> violet	
<b>308F1056</b> pink	
<b>308ML1040</b> red	
<b>308ML1041</b> blue	
<b>308ML1046</b> black	



**Blister Pack**

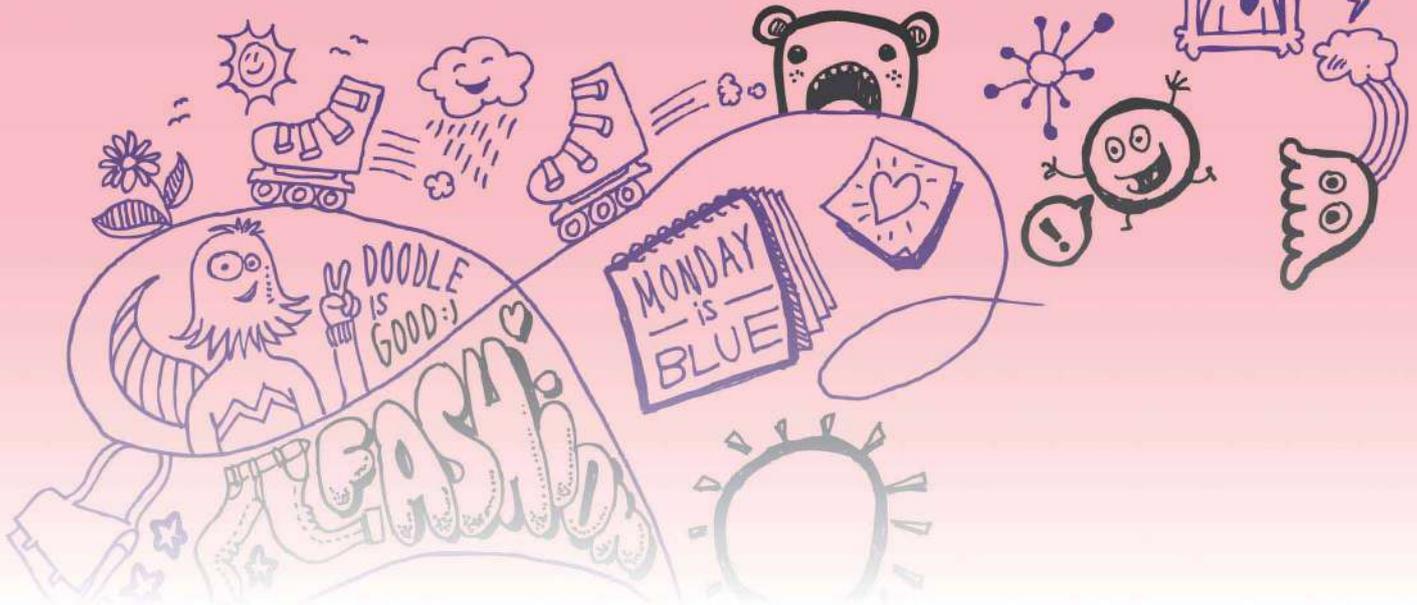
- line width: FT and M
- Selling Unit: set of 3 pcs.
- Dispatch Unit Quantity: 400 sets (25 sets / inner)

<b>308XFBL341</b> blue	
<b>308XFBL346</b> black	
<b>308XFBL3</b> blue, black and red	
<b>308FBL340</b> red	
<b>308FBL341</b> blue	
<b>308FBL346</b> black	
<b>308FBL3</b> blue, black and red	
<b>308MLBL340</b> red	
<b>308MLBL341</b> blue	
<b>308MLBL346</b> black	
<b>308MLBL3</b> blue, black and red	



# STABILO® Re-Liner

Ballpoint pen



WRITING

## FOLLOW THE LINE – AND THE WORLD IS YOUR NOTEBOOK.

### Target group

- Students, office workers and anyone who writes a lot and fast.

### Product features

- Stylish ballpoint pen with a refreshed version of our iconic bestseller – STABILO liner 808 – see page 64.
- Special formulated low viscosity ink for faster and smoother writing.
- Available in 2 line widths: 0.38 mm line width with 0.7 mm ballpoint size (F), 0.35 mm line width with 0.5 mm ballpoint size (XF).
- Available in 5 different shaft and ink colors.
- Ventilated cap.

### Dealer benefits

- Different color variants and line widths mean there's a pen for everybody.
- Design appeals to discerning users.
- Stylish STABILO quality ballpoint pen with a convincing price tag.



### STABILO Re-Liner XF

- individual pen with bar code
- line width XF

	<b>868/3-40</b> red		9 556091 161140
	<b>868/3-41</b> blue		9 556091 161133
	<b>868/3-46</b> black		9 556091 161126
	<b>868/3-55</b> violet		9 556091 161188
	<b>868/3-56</b> pink		9 556091 161171

### STABILO Re-Liner F

- individual pen with bar code
- line width F

	<b>868/1-40</b> red		9 556091 161218
	<b>868/1-41</b> blue		9 556091 161201
	<b>868/1-46</b> black		9 556091 161195
	<b>868/1-55</b> violet		9 556091 161256
	<b>868/1-56</b> pink		9 556091 161249



**Blister card**

- Selling Unit: blistercard of 4 pcs.
  - line width XF
- Dispatch Unit: 25 cards

<b>868/3-BL4-41</b> blue	
<b>868/3-BL4-46</b> black	
<b>868/3-BL4</b> 2 pcs. blue/ 1 pc. black/ 1 pc. red	



**Blister card**

- blistercard of 4 pcs. STABILO Re-Liner
- line width F
- Selling Unit: Box of 50 pcs.: 25 cards

<b>868/1-BL4-41</b> blue	
<b>868/1-BL4-46</b> black	
<b>868/1-BL4</b> 2 pcs. blue/ 1 pc. black/ 1 pc. red	



**Cardboard box**

- Selling Unit: Box of 10 pcs.
- Dispatch Unit: 100 boxes

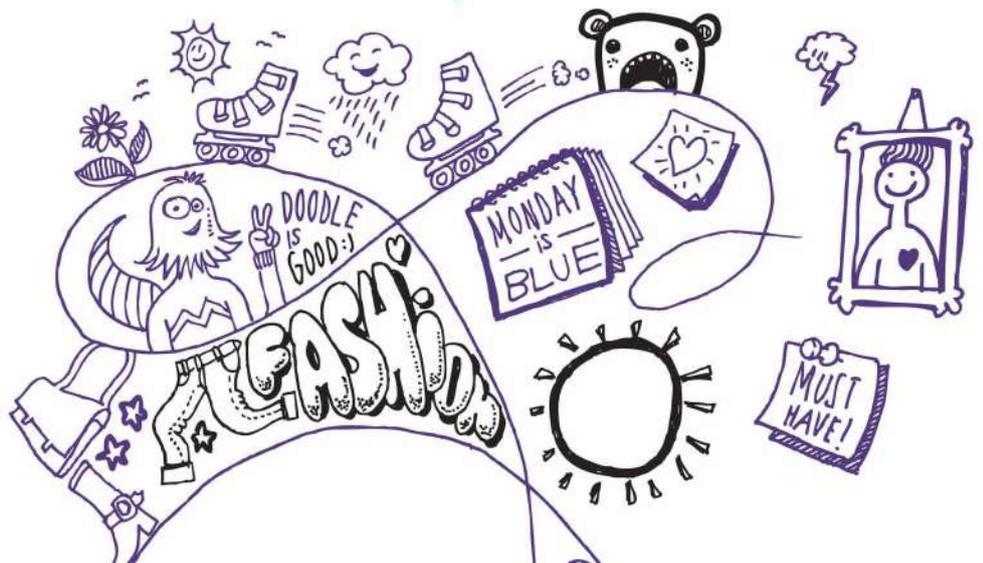
<b>868/3-40</b> red, XF	
<b>868/3-41</b> blue, XF	
<b>868/3-46</b> black, XF	
<b>868/3-55</b> violet, XF	
<b>868/3-56</b> pink, XF	
<b>868/1-40</b> red, F	
<b>868/1-41</b> blue, F	
<b>868/1-46</b> black, F	
<b>868/1-55</b> violet, F	
<b>868/1-56</b> pink, F	



**Cardboard box**

- Selling Unit: Box of 50 pcs.
- Dimensions: 83 x 72 x 148 mm  
Dispatch Unit: 4 boxes

<b>868/3-50-40</b> red, XF	
<b>868/3-50-41</b> blue, XF	
<b>868/3-50-46</b> black, XF	
<b>868/3-50-55</b> violet, XF	
<b>868/3-50-56</b> pink, XF	
<b>868/1-50-40</b> red, F	
<b>868/1-50-41</b> blue, F	
<b>868/1-50-46</b> black, F	
<b>868/1-50-55</b> violet, F	
<b>868/1-50-56</b> pink, F	



# STABILO® galaxy

Ballpoint pen



## STAR-QUALITIES.

### Target group

- Students, office workers and anyone who writes a lot.

### Product features

- Ballpoint pen with different shaft designs.
- Glitter effect is fashion statement.

- Comfortable grip zone allows fatigue-free writing.
- Available in 3 line widths: 0.30 mm (XF), 0.38 mm (F) and 0.45 mm (M).
- Available in 6 colors.
- Ventilated cap.

### Dealer benefits

- Different line widths for individual writing preferences and requirements.
- Refill possibility supports environmental responsibility.

### STABILO galaxy

- individual pen without bar code
- line width XF

	<b>818XF36</b> green	9 556091 108275
	<b>818XF40</b> red	9 556091 108282
	<b>818XF41</b> blue	9 556091 108299
	<b>818XF46</b> black	9 556091 108305
	<b>818XF55</b> violet	9 556091 108312
	<b>818XF56</b> pink	9 556091 108329

### STABILO galaxy

- individual pen without bar code
- line width F

	<b>818F36</b> green	9 556091 108077
	<b>818F40</b> red	9 556091 108084
	<b>818F41</b> blue	9 556091 108091
	<b>818F46</b> black	9 556091 108107
	<b>818F55</b> violet	9 556091 108114
	<b>818F56</b> pink	9 556091 108121

### STABILO galaxy

- individual pen without bar code
- line width M

	<b>818M36</b> green	9 556091 108213
	<b>818M40</b> red	9 556091 108220
	<b>818M41</b> blue	9 556091 108237
	<b>818M46</b> black	9 556091 108244
	<b>818M55</b> violet	9 556091 108251
	<b>818M56</b> pink	9 556091 108268



### Cardboard Box

- can be used as display
  - contents: 50 pcs.
  - Selling Unit: Box of 50 pcs.
- Dimensions: 90 x 75 x 150 mm  
 Dispatch Unit Quantity: 40 boxes

**818XF5036**  
green



**818XF5040**  
red



**818XF5041**  
blue



**818XF5046**  
black



**818XF5055**  
violet



**818XF5056**  
pink



**818F5036**  
green



**818F5040**  
red



**818F5041**  
blue



**818F5046**  
black



**818F5055**  
violet



**818F5056**  
pink



**818M5036**  
green



**818M5040**  
red



**818M5041**  
blue



**818M5046**  
black



**818M5055**  
violet



**818M5056**  
pink



# STABILO® marathon

Ballpoint pen with click mechanism



## TAKE OFF WHEN OTHERS ARE STILL ON THE GROUND.

### Target group

- All those who write a lot and need to rely on their pens.

### Product features

- Extra-large ink reservoir allows writing for twice as long.
- Special mechanism for smooth retraction of the tip.
- Comfortable grip zone allows fatigue-free writing.

- Available in 2 line widths: 0.38 mm (F) and 0.45 mm (M).
- Available in 3 colors.

### Dealer benefits

- Writes twice as long as most other brand ballpoint pens.
- STABILO quality as a clear selling point.

### STABILO marathon

- individual pen with bar code
- line width F

	<b>318F40</b> red	
	<b>318F41</b> blue	
	<b>318F46</b> black	



### Blister Pack

- Selling Unit: set of 2 pcs.  
Dispatch Unit Quantity: 400 sets (25 sets / inner)

<b>318FBL240L</b> red	
<b>318FBL241L</b> blue	
<b>318FBL246L</b> black	

### Cardboard box

- Selling Unit: Box of 10 pcs.  
Dispatch Unit Quantity: 200 boxes

<b>318F1040</b> red	
<b>318F1041</b> blue	
<b>318F1046</b> black	

# STABILO® Write-4-all®

Permanent marker pen



## READY ANYWHERE

### Target group

- Anyone who labels CDs and DVDs at work or at home.
- Tradespeople such as joiners, bricklayers or gardeners, who have to write under extreme conditions and on unusual surfaces.

### Product features

- Ability to write tested on over 1,000 surfaces – e.g. glass, plastic, photos, ceramic, foil or metal.
- Plastic tip (F) is tougher than other brands and therefore writes clearly on hard surfaces.
- Reliable under extreme conditions such as cold, heat or rain, and therefore suitable for freezers or greenhouses.

- For delicate and safe labelling of CDs and DVDs.
- Dries quickly, light- and frost-resistant, permanent.
- Available line width: Fine
- Available in the 4 most commonly used colors.
- Ventilated cap and long cap-off time.

### Dealer benefits

- Great customer benefits and impressive product advantages make it easy to sell.
- A classic for customers with specific requirements.

### STABILO Write-4-all Fine (F)

- individual pen with bar code
- Selling Unit: Pack of 10 pcs., dispatch pack of 250 pcs.



### Cardboard Box

- contents: 10 pcs., assorted in single ink color
  - line width: Fine
  - Dispatch Unit: 25 boxes
- Dimensions: 360 x 140 x 170mm



# STABILO® OHPen universal

Pen for overhead projection



## A CLOSER LOOK PROVES IT'S A PRESENTATION GENIUS.

### Target group

- Anyone who wants to talk about their ideas in front of an audience.

### Product features

- Writes on almost all smooth surfaces.
- Black shaft indicates permanent ink, grey shaft indicates water-soluble ink.
- Non-slip grip zone and practical clip.
- Available in 8 colors.
- Available in 3 line widths – Superfine, Fine, Medium.
- Cap-off time of up to 3 days.
- Ventilated cap.

### Dealer benefits

- STABILO quality for a variety of uses – from fine writing to clear marking.
- Professional users have praised STABILO's quality workmanship, ink and writing comfort.

### STABILO OHPen universal, permanent Superfine (S)

- individual pen with bar code
- Selling Unit: Pack of 10 pcs., dispatch pack of 250 pcs.



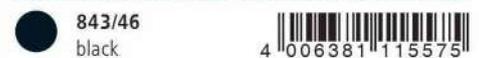
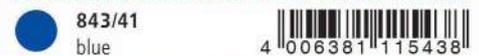
### STABILO OHPen universal, permanent Fine (F)

- individual pen with bar code
- Selling Unit: Pack of 10 pcs., dispatch pack of 250 pcs.



### STABILO OHPen universal, permanent Medium (M)

- individual pen with bar code
- Selling Unit: Pack of 10 pcs., dispatch pack of 250 pcs.



### STABILO OHPen universal, soluble Superfine (S)

- individual pen with bar code
- Selling Unit: Pack of 10 pcs., dispatch pack of 250 pcs.



### STABILO OHPen universal, soluble Fine (F)

- individual pen with bar code
- Selling Unit: Pack of 10 pcs., dispatch pack of 250 pcs.



### STABILO OHPen universal, soluble Medium (M)

- individual pen with bar code
- Selling Unit: Pack of 10 pcs., dispatch pack of 250 pcs.





#### Cardboard Box

- contents: 10 pcs., assorted in single ink color
  - line width Superfine (S), permanent ink
- Dispatch Unit: 25 boxes

841/40  
red 4 006381 115353

841/41  
blue 4 006381 115360

841/46  
black 4 006381 115384

#### Cardboard Box

- contents: 10 pcs., assorted in single ink color
  - line width Fine (F), permanent ink
- Dispatch Unit: 25 boxes

842/40  
red 4 006381 115292

842/41  
blue 4 006381 115308

842/46  
black 4 006381 115322

#### Cardboard Box

- contents: 10 pcs., assorted in single ink color
  - line width Medium (M), permanent ink
- Dispatch Unit: 25 boxes

843/40  
red 4 006381 115247

843/41  
blue 4 006381 115254

843/46  
black 4 006381 115391



#### Cardboard Box

- contents: 10 pcs., assorted in single ink color
  - line width Superfine (S), permanent ink
- Dispatch Unit: 25 boxes

851/40  
red 4 006381 114769

851/41  
blue 4 006381 114554

851/46  
black 4 006381 115629

#### Cardboard Box

- contents: 10 pcs., assorted in single ink color
  - line width Fine (F), permanent ink
- Dispatch Unit: 25 boxes

852/40  
red 4 006381 114448

852/41  
blue 4 006381 114462

852/46  
black 4 006381 114509

#### Cardboard Box

- contents: 10 pcs., assorted in single ink color
  - line width Medium (M), permanent ink
- Dispatch Unit: 25 boxes

853/40  
red 4 006381 114608

853/41  
blue 4 006381 114622

853/46  
black 4 006381 114660



**Wallet**

- in plastic, with hanging tab
- line width Superfine (S), permanent ink
- Selling Unit: Pack of 5 wallets

841/4  
 • 4 colors: 36, 40, 41, 46 4 006381 115049

841/6  
 • 6 colors: 18, 36, 40, 41, 45, 46 4 006381 115063

841/8  
 • 8 colors: 18, 36, 40, 41, 45, 46, 55, 56 4 006381 115087

**Wallet**

- in plastic, with hanging tab
- line width Fine (F), permanent ink
- Selling Unit: Pack of 5 wallets

842/4  
 • 4 colors: 36, 40, 41, 46 4 006381 114981

842/6  
 • 6 colors: 18, 36, 40, 41, 45, 46 4 006381 115001

842/8  
 • 8 colors: 18, 36, 40, 41, 45, 46, 55, 56 4 006381 115025

**Wallet**

- in plastic, with hanging tab
- line width Medium (M), permanent ink
- Selling Unit: Pack of 5 wallets

843/4  
 • 4 colors: 36, 40, 41, 46 4 006381 114868

843/6  
 • 6 colors: 18, 36, 40, 41, 45, 46 4 006381 114882

843/8  
 • 8 colors: 18, 36, 40, 41, 45, 46, 55, 56 4 006381 114905



**Wallet**

- in plastic, with hanging tab
- line width Superfine (S), soluble ink
- Selling Unit: Pack of 5 wallets

851/4  
 • 4 colors: 36, 40, 41, 46 4 006381 115162

851/6  
 • 6 colors: 18, 36, 40, 41, 45, 46 4 006381 115186

851/8  
 • 8 colors: 18, 36, 40, 41, 45, 46, 55, 56 4 006381 115209

**Wallet**

- in plastic, with hanging tab
- line width Fine (F), soluble ink
- Selling Unit: Pack of 5 wallets

852/4  
 • 4 colors: 36, 40, 41, 46 4 006381 115100

852/6  
 • 6 colors: 18, 36, 40, 41, 45, 46 4 006381 115124

852/8  
 • 8 colors: 18, 36, 40, 41, 45, 46, 55, 56 4 006381 115148

**Wallet**

- in plastic, with hanging tab
- line width Medium (M), soluble ink
- Selling Unit: Pack of 5 wallets

853/4  
 • 4 colors: 36, 40, 41, 46 4 006381 114929

853/6  
 • 6 colors: 18, 36, 40, 41, 45, 46 4 006381 114943

853/8  
 • 8 colors: 18, 36, 40, 41, 45, 46, 55, 56 4 006381 114967

**Additional 5 colors**

- only available in wallets

18  
orange

36  
green

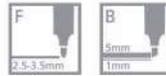
45  
brown

55  
lilac

56  
pink

# STABILO® plan

Whiteboard marker



## THE WRITING ON THE WALL.

### Target group

- Students, companies, consultants, sales workers and all those who give presentations.

### Product features

- For effective presentations on whiteboards.
- Wipes off dry with no residue.
- Long cap-off time – doesn't dry out quickly.
- Available in 2 tip shapes: bullet tip 2.5 – 3.5 mm (F), chisel tip 1 and 5 mm (B).

- Available in 6 vibrant colors.
- Refill ink available in blue, black and red.
- Ventilated cap.

### Dealer benefits

- STABILO quality wins over discerning users.
- Great customer benefits.
- Round off your office range.



### Cardboard box

- line width F
- Selling Unit: Box of 10 pcs.
- Dispatch Unit Quantity: 50 boxes

6411036 green	4 006381 160384
6411040 red	4 006381 160391
6411041 blue	4 006381 160407
6411046 black	4 006381 160414
6411055 violet	4 006381 160438
6411056 pink	4 006381 160421

### Cardboard box

- line width B
- Selling Unit: Box of 10 pcs.
- Dispatch Unit Quantity: 50 boxes

6431036 green	4 006381 160445
6431040 red	4 006381 160452
6431041 blue	4 006381 160469
6431046 black	4 006381 160476
6431055 violet	4 006381 160490
6431056 pink	4 006381 160483

## STABILO plan

- individual marker with bar code
- line width F

64136 green	4 006381 157896
64140 red	4 006381 157902
64141 blue	4 006381 157919
64146 black	4 006381 157926
64155 violet	4 006381 157940
64156 pink	4 006381 157933

## STABILO plan

- individual marker with bar code
- line width B

64336 green	4 006381 157957
64340 red	4 006381 157964
64341 blue	4 006381 157971
64346 black	4 006381 157988
64355 violet	4 006381 158008
64356 pink	4 006381 157995



## Blister Pack

- of 2 pcs.
- line width: F & B
- Dimensions: 360 x 140 x 170 mm
- Dispatch Unit Quantity: 400 sets (25 sets / inner)

641BL240 red	9 556091 121809
641BL241 blue	9 556091 119653
641BL246 black	9 556091 119660

# STABILO® Mark-4-all®

Permanent marker



## KEEPS ITS PROMISES.

### Target group

- All those who want to mark something forever.
- Tradespeople who need to write on unusual surfaces.

### Product features

- Writes on almost all surfaces.
- Xylene and Toluene free.
- Long cap-off time – doesn't dry out quickly.
- Available in 2 tip shapes: bullet tip 1.5 – 2.5 mm (F),

chisel tip 1 and 4 mm (B).

- Available in 6 vibrant colors.
- Ventilated cap.

### Dealer benefits

- Great customer benefits and impressive product advantages make it easy to sell.
- STABILO quality for extreme conditions.



### Blister Pack

- of 2 pcs.
- line width: F & B

Dispatch Unit Quantity: 400 sets (25 sets / inner)

651BL240 red		9 556091 121816
651BL241 blue		9 556091 119776
651BL246 black		9 556091 119783
653BL240 red		9 556091 121823
653BL241 blue		9 556091 119837
653BL246 black		9 556091 119844

### STABILO Mark-4-all

- individual marker with bar code
- line width F

	65136 green		4 006381 157773
	65140 red		4 006381 157780
	65141 blue		4 006381 157797
	65146 black		4 006381 157803
	65155 violet		4 006381 157827
	65156 pink		4 006381 157810

### STABILO Mark-4-all

- individual marker with bar code
- line width B

	65336 green		4 006381 157834
	65340 red		4 006381 157841
	65341 blue		4 006381 157858
	65346 black		4 006381 157865
	65355 violet		4 006381 157889
	65356 pink		4 006381 157872



Cardboard box

- line width F
- Selling Unit: Box of 10 pcs.  
Dispatch Unit Quantity: 50 boxes

6511036  
green 4 006381 160261

6511040  
red 4 006381 160278

6511041  
blue 4 006381 160285

6511046  
black 4 006381 160292

6511055  
violet 4 006381 160315

6511056  
pink 4 006381 160308



Cardboard box

- line width B
- Selling Unit: Box of 10 pcs.  
Dispatch Unit Quantity: 50 boxes

6531036  
green 4 006381 160322

6531040  
red 4 006381 160339

6531041  
blue 4 006381 160346

6531046  
black 4 006381 160353

6531055  
violet 4 006381 160377

6531056  
pink 4 006381 160360

# Mark on Most Surfaces\*

Can be used with a Key Ring



## STABILO® Cappi

Permanent marker



### MARK ON ALL SURFACES.

#### Product features

- Able to use on all surfaces of wood, glass, metal, ceramic, most plastic surfaces, paper.
- Triangular grip zone.
- Bullet tip precision nib for comfortable writing.
- Unique hanging feature cap.
- Low odor and 2x longer cap off time.
- Available Color: Blue, Black, Red, Green, Pink, Purple



Triangular Grip



Precision Nib



Mark on Most Surfaces



#### STABILO Cappi Permanent marker

- individual marker with bar code

169/36 green 9 556091 166602

169/40 red 9 556091 166572

169/41 blue 9 556091 166565

169/46 black 9 556091 166558

169/55 violet 9 556091 166596

169/56 pink 9 556091 166589



POSITIVE  
vibes  
ONLY





**169/3-1**  
Eco Pack



- Pack of 3 pcs.  
Contents: 3 pcs., assorted in 3 colors: 46, 41, 40,  
Dispatch Unit: 20 sets / inner carton,  
180 sets / outer carton



Cardboard box

- Selling Unit: Box of 10 pcs.  
Dispatch Unit Quantity: 10 boxes / inner carton,  
100 boxes / outer carton

	<b>169/36</b> green	
	<b>169/40</b> red	
	<b>169/41</b> blue	
	<b>169/46</b> black	
	<b>169/55</b> violet	
	<b>169/56</b> pink	



**169/6-1**  
Eco Pack



- Pack of 6 pcs.  
Contents: 6 pcs., assorted in 6 colors:  
46, 41, 40, 56, 55, 36  
Dispatch Unit: 20 sets / inner carton,  
100 sets / outer carton



**169/30-2**  
Cardboard box



- Of 30 pcs.  
Contents: 30 pcs., assorted in 6 colors:  
12 pcs. 46, 8 pcs. 41, 4 pcs. 40, 2 pcs. 56,  
2 pcs. 55, 2 pcs. 36  
• Selling Unit: Box of 30 pcs.  
Dispatch Unit Quantity: 40 boxes / outer carton



Glass



Wood



Aluminium



Plastic

Mark on Most Surfaces\*



# STABILO® swan® white

Correction pen



888PS



888PM

## WHAT'S GONE IS GONE.

### Target group

- All those who sometimes make a mistake that needs to be put right.

### Product features

- Fluid, solvent-free correction.
- Covers perfectly, dries quickly.
- With durable metal tip for clean application.

### Dealer benefits

- STABILO quality for the office, school and university.



888PM2  
Eco Pack



- Selling Unit: set of 2 pcs.
- Dispatch Unit: 240 packs  
Dimensions: 105 x 130 x 32 mm



888PS2  
Eco Pack



- Selling Unit: set of 2 pcs.
- Dispatch Unit: 240 packs  
Dimensions: 400 x 260 x 240 mm



888PSBL  
Blister Pack



- Selling Unit: set of 1 pc.
- Dispatch Unit: 25 sets/ inner carton, 400 sets/ outer carton  
Dimensions: 510 x 440 x 460 mm



888PMBL  
Blister Pack



- Selling Unit: set of 1 pc.
- Dispatch Unit: 25 sets/ inner carton,  
400 sets/ outer carton  
Dimensions: 510 x 440 x 460 mm



888PS12  
Cardboard Box



- Selling Unit: Box of 12 pcs.
- Dispatch Unit: 48 boxes / outer carton  
Dimensions: 87 x 51 x 102 mm



888PM12  
Cardboard Box



- Selling Unit: Box of 12 pcs.
- Dispatch Unit: 48 boxes / outer carton  
Dimensions: 78 x 56 x 132 mm

# STABILO® 3135N / STABILO® 3137N

Mechanical pencil



3135N

3137N

## GIVES ITS ALL – EVEN UNDER PRESSURE.

### Target group

- Students, office workers and all those who often make notes.

### Product features

- Mechanical pencil with metal clip.
- Tip completely disappears when push-button top is pressed.
- Comfortable grip zone for relaxed hold.
- Each mechanical pencil contains 3 leads.

- Eraser integrated in push-button top.
- Available in 2 line widths and various shaft colors:  
0.5 mm – maroon and black.  
0.7 mm – blue and violet.
- Refillable leads.

### Dealer benefits

- Expand the range of pencils available.
- Pen design appeals to young professionals.
- STABILO quality with great price-performance ratio.

### STABILO 3135N



- individual pen without bar code
- line width 0.5 mm
- shaft colors: maroon, black

### STABILO 3137N



- individual pen without bar code
- line width 0.7 mm
- shaft colors: blue, violet



### Cardboard box

- Selling Unit: Box of 12 pcs., assorted in 2 shaft colors:  
3135N: 6 pcs. each maroon, black  
3137N: 6 pcs. each blue, violet
- Dispatch Unit : 100 boxes

3135N12



3137N12



# STABILO® fun min

Mechanical pencil



WRITING

## LET THE FUN BEGIN.

### Target group

- School children, students and office workers.

### Product features

- Mechanical pencil with transparent shaft in metallic look.
- Tip completely disappears when push-button top is pressed.
- Non-slip grip zone for a secure hold.
- Each mechanical pencil contains 2 leads.

- Eraser integrated in push-button top.
- For 0.5 mm leads.
- Refillable leads.
- Available in 3 shaft colors: metallic blue, metallic green and black.

### Dealer benefits

- Appeals to younger, fashion-conscious customers.
- The alternative to products that are just too serious.

### STABILO fun min 3835



- individual pen without bar code
- line width 0.5 mm
- shaft colors: metallic blue, metallic green, black



383512

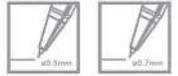
Cardboard box



- Selling Unit: Box of 12 pcs., assorted in 3 shaft colors: (4 pcs. each metallic blue, metallic green, black)
- Dispatch Unit : 28 boxes inner carton/ 112 boxes outer carton.

# STABILO® 3555 / STABILO® 3557

Mechanical pencil



3555

3557



## TIP TOP FORM.

### Target group

- School children, students and office workers.

### Product features

- Mechanical pencil in ergonomic triangular form for a secure hold.
- Tip completely disappears when push-button top is pressed.
- Each mechanical pencil contains 2 leads.
- Eraser integrated in push-button top.

- Available in 2 line widths and various shaft colors: 0.5 mm – blue, black and pink. 0.7 mm – blue and black.
- Refillable leads.

### Dealer benefits

- Excellent price-performance ratio.
- Ergonomic shape, convincing key selling point.

35540  
Display



- contents: 40 pcs., assorted in 3 shaft colors: 13 pcs. each black, pink, 14 pcs. blue
- Selling Unit: 1 display
- Dimensions: 282 x 120 x 250 mm
- Dispatch Unit Quantity: 20 displays/ outer carton

STABILO 3555



- individual pen without bar code
- line width 0.5 mm
- shaft colors: blue, black, pink



Blister Pack

- line widths: 0.5 mm & 0.7 mm
- contents: 1 pc. mechanical pencil + tube of 24 leads + Free 1 pc. eraser

Dispatch Unit : 25 sets/ inner carton, 400 sets/ outer carton

35553206BLP2

0.5mm



35573208BLP2

0.7mm



STABILO 3557



- individual pen without bar code
- line width 0.7 mm
- shaft colors: blue, black



Cardboard box

- Selling Unit: Box of 12 pcs., assorted: 3555: assorted in 3 shaft colors: ( 4 pcs. each blue, black, pink ) 3557: assorted in 2 shaft colors: ( 6 pcs. each blue, black )
- Dispatch Unit : 112 boxes/ outer carton

355512

0.5mm



355712

0.7mm



355740  
Display



- contents: 40 pcs., assorted in 2 shaft colors: 15 pcs. black, 25 pcs. blue
- Selling Unit: 1 display
- Dimensions: 282 x 120 x 250 mm
- Dispatch Unit : 20 displays/ outer carton



# STABILO® Com 4

Mechanical pencil

## Get COM4-table and Write!



WRITING

### GET COM4-TABLE AND WRITE!

#### Target group

- Primary school students.

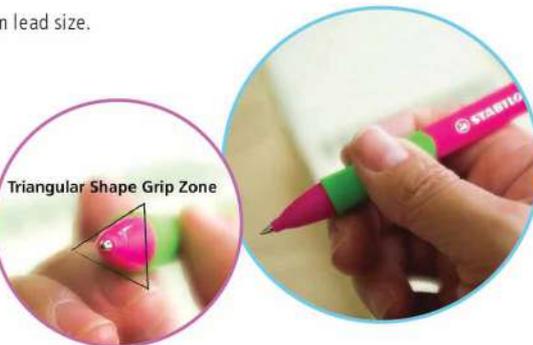
#### Product features

- Triangular Anti Slip Grip Design allows comfortable writing.
- Improved conical mechanism design reduces lead breakage.
- Available with 0.5mm and 0.7mm lead size.
- 2 body color variants for choice.

- Available in 2 line widths and various shaft colors: 0.5 mm – light blue and light pink. 0.7 mm – light blue and light pink.
- Refillable leads.

#### Dealer benefits

- Ergonomic shape, convincing key selling point.



**6635/1**  
light blue 9 556091 168262

**6635/2**  
light pink 9 556091 168279

- Individual mechanical pencil without bar code
- Line width 0.5 mm
- Shaft colors: light blue , light pink

**6637/1**  
light blue 9 556091 168309

**6637/2**  
light pink 9 556091 168316

- Individual mechanical pencil without bar code
- Line width 0.7 mm
- Shaft colors: light blue , light pink



#### Cardboard box

- Selling Unit: Box of 10 pcs.
  - Available in 0.5mm & 0.7mm
- Dispatch Unit : 100 boxes / outer carton

#### 0.5mm

**6635/1**  
light blue barrel + blue grip 9 556091 169993

**6635/2**  
light pink barrel + pink grip 9 556091 170005

#### 0.7mm

**6637/1**  
light blue barrel + black cone 9 556091 170012

**6637/2**  
light pink barrel + black cone 9 556091 170029



#### Blister Pack

- Line widths: 0.5 mm & 0.7mm
  - Contents: 1 pc. mechanical pencil + tube of 24 leads
- Dispatch Unit : 25 sets / inner carton, 400 sets / outer carton

**6635-BL-2B**  
light blue / light pink 9 556091 170074

**6637-BL-2B**  
light blue / light pink 9 556091 170081



#### STABILO Primary Kit

- Contents: 2 pcs. pencils, 1 pc. mechanical pencil 0.5mm, tube of 24 leads, 1 pc. eraser & 1 pc. sharpener.
- Dispatch Unit : 12 sets / inner carton, 120 sets / outer carton

**288G2PCSP** 9 556091 172658

# STABILO® 3206 / STABILO® 3208

Refill leads for mechanical pencils



## FAST RELOAD.

### Target group

- All those who use mechanical pencils.

### Product features

- 12 or 24 break-resistant leads for refilling.
- 75 mm long.
- 3206 and 3208 in extra slim-line pack.

- Available in 2 line widths: 0.5 mm and 0.7 mm.
- Available in 2B.

### Dealer benefits

- A must have to round off your range in a professional way.



STABILO Refill Leads 3206

- line width 0.5 mm
- tube of 24 leads
- individual tube with bar code

32062B

0.5 mm



STABILO Refill Leads 3208

- line width 0.7 mm
- tube of 24 leads
- individual tube with bar code

32082B

0.7 mm



Eco Pack

- Selling Unit: Opp bag of 4 tubes, 0.5 mm & 0.7 mm
- Dispatch Unit : 250 sets
- Dimensions: 465 x 235 x 210 mm (outer carton)

320642B

0.5 mm



320842B

0.7 mm



Cardboard Box

- Selling Unit: 1 display: (Box of 24 tubes) 0.5 mm & 0.7 mm
- Dispatch Unit : 12 boxes/ inner, 120 boxes/ outer
- Dimensions: 729 x 362 x 238 mm (outer carton)

3206242B

0.5 mm



3208242B

0.7 mm



# STABILO® X-Shock

Triangular 2B Pencil

2B



WRITING

**ONLY REAL TOUGHNESS STANDS THE SHOCKS!**  
**SHOCK RESISTANT FEATURE DESIGNED TO TAKE THE CHALLENGES**

**Product features**



**Triangular Shape**  
 Triangular shape gives a better grip for hands.



**Comfort Grip**  
 Tripod grip allows relaxed writing.



**Shock Resistant**  
 Special anti-breakage coating for strong lead protection.



**Economical**  
 Stronger shock resistant lead enables longer usage.



**Blister Pack**

• contents: 6 pcs. pencil, 1pc. sharpener, Free 1pc. eraser  
 Dispatch Unit: 24 sets / inner carton, 240 sets / outer carton  
 Dimensions: 710 x 290 x 340 mm

286BL6



**Cardboard Box**

• contents: 12 pcs. pencil + Free 1 pc. eraser  
 Dimensions: 410 x 374 x 284 mm  
 Dispatch Unit : 12 boxes/ bundle, 240 boxes/ outer carton

286121182N





## STABILO® Trio®+ Jumbo

Triangular 2B Pencil

2B

**COLORFUL GRIP FOR YOUR KIDS.  
ARN THE CORRECT GRIP WITH THE RIGHT TOOLS!**

### Target group

- Children learning to doodle and write aged 3 and above.

### Product features

- Trio+ Triangular 2B Jumbo Pencil with bigger lead and triangular shape gives an ideal grip for small hands. Suitable for 3+ year-old kids to learn the correct pencil grip.
- Colorful body for an exciting user experience while your kid learns to write and draw.



### Blister Pack

- Selling Unit: 3 pcs. pencil, 1 pc. eraser and 1 pc. Sharpener
- Dispatch Unit: 25 sets / inner carton, 250 sets / outer carton

364/2B-BL3



9 556091 165001



### Cardboard Box

- Selling Unit: 6 pcs. pencil, free 1 pc. sharpener
- Dispatch Unit: 12 boxes/ bundle, 240 boxes/ outer carton

364/2B-6



9 556091 164998



## STABILO® Trio® Jumbo

Triangular Graphite Pencil



**IDEAL GRIP FOR SMALL HANDS.  
ARN THE CORRECT GRIP WITH THE RIGHT TOOLS!**

### Target group

- Children learning to doodle and write aged 3 and above.

### Product features

- Trio Triangular Jumbo Pencil with bigger lead and triangular shape gives an ideal grip for small hands. Suitable for 3+ year-old kids to learn the correct pencil grip.



### Blister Pack

- Selling Unit: 3 pcs. pencil, 1 pc. eraser and 1 pc. sharpener
- Dispatch Unit: 25 sets/ inner carton, 250 sets/ outer carton

362HBBL3P1



### Cardboard Box

- Selling Unit: 6 pcs. pencil, free 1 pc. sharpener
- Dispatch Unit: 12 boxes/ bundle, 240 boxes/ outer carton

362HB6P1



# STABILO® X-Shock 4521

Sharpener



## SHARPENER

### Product features



#### Shock Resistant

Durable nickel-coated carbon steel blade minimizes friction while sharpening & provides stronger blade protection.



#### Ergonomic Grip

Rubberized zone for comfort gripping.



#### Razor Sharp

Anti-shock blade minimizes lead breakage for smoother sharpening.



### Individual sharpener with bar code

- available in 6 colors

4521



### Eco Pack

- contents: 3 pcs., assorted in 3 colors
- Dispatch Unit: 200 packs/ outer carton  
Dimensions: 400 x 210 x 222 mm

45213



### Blister Pack

- contents: 2 pcs., assorted in 2 colors
- Dispatch Unit: 25 sets/ inner carton, 250 sets/ outer carton  
Dimensions: 270 x 130 x 160 mm / inner carton  
710 x 290 x 340 mm / outer carton

4521BL2



### Container

- contents: 72 pcs., assorted in 6 colors
- Dispatch Unit: 20 units/ outer carton  
Dimensions: 290 x 240 x 710 mm

452172



# STABILO® twin holes 4528

Sharpener



### Product features

- Designed for all sizes and shapes of pencils/color pencils.
- Razor sharp anti-rust blade for smoother and longer sharpening.

### Individual sharpener with bar code

- available in 4 colors

4528



### Blister Pack

- sets of 1 pc.
- Dispatch Unit: 25 sets / inner carton, 250 sets / outer carton (mixture of 4 colors)

4528BL



Suitable for all shapes and sizes ( JUMBO & NORMAL )



### Cardboard Box

- contents: 24 pcs.
  - color breakdown: Yellow : 6pcs. Pink : 6pcs. Blue : 6pcs. Black : 6pcs.
- Dispatch Unit: 40 boxes/ outer carton

452824



# STABILO® Jumbo Sharpener 4562

Sharpener



### Product features

- Jumbo sharpener for fast sharpening.
- Available in assorted colors (Red, Blue, Yellow, Green).

### Individual sharpener with bar code

- available in 4 colors

4562



### Blister Pack

- contents: set of 3 pcs.
- Dimensions: 400 x 210 x 220 mm  
 Dispatch Unit: 25 sets / inner carton, 250 sets / outer carton

4562BL3



### Cardboard Box

- contents: 24 pcs.
- Dimensions: 170 x 150 x 140 mm  
 Dispatch Unit : 20 boxes / outer carton

456224



# STABILO® Eraser

RIGHT ALL YOUR WRONGS.

## Target group

- School children, students, artists and professionals.

## Product features

- PVC eraser without plasticiser.
- Top quality for effective erasing on a huge variety of papers.
- Different versions.
- Available in 2 sizes: small 18 x 11 x 35 mm, big 22 x 11 x 62 mm.

## Dealer benefits

- STABILO quality for discerning users.
- Perfectly rounds off your range of writing instruments with high quality.

## STABILO® legacy 1183



1183



## STABILO® legacy 1183C



1183C



## STABILO® legacy 1186



1186



11836

Eco Pack



- Selling Unit: pack of 6 pcs.
- Dispatch Unit: 200 packs / outer carton  
Dimensions: 400 x 210 x 220 mm



1183C/6

Eco Pack



- Selling Unit: pack of 6 pcs.
- Dispatch Unit: 200 packs / outer carton  
Dimensions: 400 x 210 x 220 mm



11862

Eco Pack



- Selling Unit: pack of 2 pcs.
- Dispatch Unit: 200 packs / outer carton  
Dimensions: 400 x 210 x 220 mm



118350P

Cardboard Box



- Selling Unit: Box of 50 pcs.
- Dispatch Unit : 20 boxes / outer carton



1183C/50

Cardboard Box



- Selling Unit: Box of 50 pcs.
- Dispatch Unit : 20 boxes / outer carton



118620

Cardboard Box



- Selling Unit: Box of 20 pcs.
- Dispatch Unit : 20 boxes / outer carton

## STABILO® legacy 1197



1197



## STABILO® legacy 1198



1198



## STABILO® white 1182N



1182N



11973  
Eco Pack



• Selling Unit: pack of 3 pcs.  
Dispatch Unit: 200 packs / outer carton  
Dimensions: 400 x 210 x 220 mm



11982  
Eco Pack



• Selling Unit: pack of 2 pcs.  
Dispatch Unit: 200 packs / outer carton  
Dimensions: 400 x 210 x 220mm



1182N3  
Eco Pack



• Selling Unit: pack of 3 pcs.  
Dispatch Unit: 200 packs / outer carton  
Dimensions: 400 x 210 x 220mm



119730

Cardboard Box



• Selling Unit: Box of 30 pcs.  
Dispatch Unit: 20 boxes / outer carton  
Dimensions: 300 x 220 x 140 mm



119820

Cardboard Box



• Selling Unit : Box of 20 pcs.  
Dispatch Unit : 20 boxes / outer carton



1182N30

Cardboard Box



• Selling Unit : Box of 30 pcs.  
Dispatch Unit: 20 boxes / outer carton  
Dimensions: 280 x 220 x 150 mm



1182N20SP  
Container



• Selling Unit : Box of 20 pcs.  
Dispatch Unit: 10 boxes / inner carton, 40 boxes/ outer carton  
Dimensions: 100 x 75 x 85mm (container)

## STABILO® white 1185N



1185N



9 556091 135820



1185N2  
Eco Pack



9 556091 135844

• Selling Unit: pack of 2 pcs.  
Dispatch Unit: 200 packs/ outer carton  
Dimensions: 400 x 210 x 220mm



1185N30  
Cardboard Box



9 556091 135837

• Selling Unit : Box of 30 pcs.  
Dispatch Unit: 20 boxes/ outer carton  
Dimensions: 280 x 220 x 150 mm

## STABILO® supreme 1196



1196



9 556091 107353



11962  
Eco Pack



9 556091 110520

• Selling Unit: packs of 2 pcs.  
Dispatch Unit: 200 packs/ outer carton  
Dimensions: 400 x 210 x 220mm



119610  
Cardboard Box



9 556091 107360

• Selling Unit: box of 10 pcs.  
Dispatch Unit: 20 boxes/ outer carton  
Dimensions: 370 x 150 x 140 mm

## STABILO® 1188



1188



Eco Pack

• Selling Unit: packs of 8 pcs., assorted in all designs  
Dispatch Unit: 200 packs/ outer carton  
Dimensions: 400 x 210 x 220 mm

11888AB  
(motif: Alphabets) 9 556091 104291

11888NS  
(motif: Insects) 9 556091 112517

11888FI  
(motif: International Flags) 9 556091 104307

11888LA  
(motif: Lovely Animals) 9 556091 112500

11888PL  
(motif: Swano) 9 556091 108831

11888SR  
(motif: Swano Sports) 9 556091 104321

11888F5  
(motif: State Flag) 9 556091 104314


**Cardboard Box**

- Selling Unit: box of 48 pcs.
- Dispatch Unit : 40 boxes/ outer carton
- Dimensions: 100 x 133 x 27 mm

**118848AB**  
(motif: Alphabets) 9 556091 104215

**118848NS**  
(motif: Insects) 9 556091 113811

**118848FI**  
(motif: International Flags) 9 556091 512508

**118848LA**  
(motif: Lovely Animals) 9 556091 113804

**118848PL**  
(motif: Swano) 9 556091 113781

**118848SR**  
(motif: Swano Sports) 9 556091 113798

**118848FS**  
(motif: State Flag) 9 556091 105380

## STABILO® yippy-plas 1195


**1195**

**11953  
Eco Pack**


- Selling Unit: packs of 3 pcs.
- Dispatch Unit: 200 packs/ outer carton
- Dimensions: 400 x 210 x 220 mm


**119530  
Cardboard Box**


- Selling Unit: box of 30 pcs., assorted "Swano" collectible designs
- individual eraser size: 30 x 10 x 39 mm
- Dispatch Unit Quantity: 20 boxes/ outer carton
- Dimensions: 105 x 130 x 32 mm

## STABILO® Trio® 1199


**1199**

**11992  
Eco Pack**


- Selling Unit: packs of 2 pcs., assorted in 2 colors & designs
- Dispatch Unit: 200 packs.
- Dimensions: 410 x 210 x 220 mm


**119930  
Cardboard Box**


- Selling Unit: box of 30 pcs., assorted "Swano" collectible designs
- individual eraser size: 18 x 16 x 60 mm
- Dispatch Unit Quantity: 20 boxes/ outer carton
- Dimensions: 123 x 150 x 25 mm



# HIGHLIGHTING



## STABILO® Highlighters

4h DRY OUT PROTECTION FOR 100% CONCENTRATED WORK.

### TECHNOLOGY AS A BENEFIT FOR USERS

- Thanks to the STABILO Anti-Dry-Out technology, all STABILO highlighters can be left with their caps off for up to 4 hours without drying up.
- This means less distraction from removing and replacing the cap and higher concentration on the content.

- The ink stays fresh, the pen can be re-used and the durability of the highlighter is increased.

### STORY AS A DEALER BENEFIT

- STABILO is the first writing instruments manufacturer to focus on the “concentrated work” of customer benefits.

- Uniform selling point for almost all STABILO highlighters boosts sales.
- Unique product story increases interest and makes the decision to buy easier.



# STABILO® BOSS® ORIGINAL

Highlighter



**OPEN TO EVERYTHING FOR MORE THAN 45 YEARS NOW.  
OPEN TO 100% CONCENTRATION FOR OVER 4 HOURS.**

### Target group

- Everyone who reads texts and has to concentrate on the essential information.

### Product features

- An incomparable design classic – since 1971.
- STABILO Anti-Dry-Out technology: 4 hours dry-out protection for concentrated work.
- The only highlighter available in 9 attractive fluorescent colors and 6 pastel colors – see page 98.
- 2 line widths 2 + 5 mm.
- Refillable.
- Water-based ink.
- Low-cost and easy to refill.

### Dealer benefits

- Unchallenged market leader.
- Anti-Dry-Out technology as a unique selling point boosts sales.

### STABILO BOSS ORIGINAL

- individual marker with bar code
- SU: Pack of 10 pcs., can be used as Mini-Display, dispatch pack of 500 pcs.

	<b>70/24</b> yellow	4 006381 333627
	<b>70/31</b> blue	4 006381 333634
	<b>70/33</b> green	4 006381 333641
	<b>70/40</b> red	4 006381 333658
	<b>70/51</b> turquoise	4 006381 333665
	<b>70/54</b> orange	4 006381 333672
	<b>70/55</b> lavender	4 006381 118743
	<b>70/56</b> pink	4 006381 333689
	<b>70/58</b> lilac	4 006381 333696




**Blister Pack**

- Set of 1 pc.  
Dimensions: 550 x 170 x 290 mm  
Dispatch Unit Quantity: 25 sets / inner carton,  
400 sets / outer carton

<b>70BL24</b> yellow	
<b>70BL31</b> blue	
<b>70BL33</b> green	
<b>70BL40</b> red	
<b>70BL51</b> turquoise	
<b>70BL54</b> orange	
<b>70BL55</b> lavender	
<b>70BL56</b> pink	
<b>70BL58</b> lilac	

**Cardboard Box**

- Selling Unit: Box of 10 pcs.  
Dispatch Unit: 500 sets / outer carton

<b>70/24</b> yellow	
<b>70/31</b> blue	
<b>70/33</b> green	
<b>70/40</b> red	
<b>70/51</b> turquoise	
<b>70/54</b> orange	
<b>70/55</b> lavender	
<b>70/56</b> pink	
<b>70/58</b> lilac	

**70/60M  
Acrylic Display**

- contents: 60 pcs., assorted in 9 fluorescent colors:  
13 pcs. each 24,  
10 pcs. each 33, 54,  
7 pcs. 40, 56,  
4 pcs. 31,  
3 pcs. 58, 51, 55
- Selling Unit: 1 display  
Dimensions: 240 x 220 x 300 mm


**70/120M  
Display**


- in cardboard
- contents: 120 pcs., assorted in 6 fluorescent colors:  
10 pcs. each 40, 54,  
16 pcs. each 31, 33, 56,  
52 pcs. 24
- Selling Unit: 1 display  
Dimensions: 190 x 320 x 485 mm



# STABILO® BOSS® ORIGINAL Pastel

Highlighter



## THE ICON IN SUBTLE COLORS.

### Target group

- Anybody who has to concentrate on the essential information when reading but does not want to do without trendy colors and style on their desk.

### Product features

- An incomparable design classic – since 1971.
- 6 subtle, trendy pastel colors.
- STABILO Anti-Dry-Out technology: 4 hours dry-out protection for concentrated work.
- 2 line widths 2 + 5 mm.
- Water-based ink.

### Dealer benefits

- The undisputed market leader is now bang on trend.
- Anti-Dry-Out technology as a unique selling point boosts sales.
- With the six pastel shades, there is now a total of 15 STABILO BOSS ORIGINAL colors to expand your range.

## STABILO BOSS ORIGINAL Pastel

- individual marker with bar code
- SU: Pack of 10 pcs., can be used as Mini-Display, dispatch pack of 500 pcs.

	<b>70/113</b> touch of turquoise	
	<b>70/116</b> hint of mint	
	<b>70/126</b> creamy peach	
	<b>70/129</b> pink blush	
	<b>70/144</b> milky yellow	
	<b>70/155</b> lilac haze	



### Blister Pack

- Set of 1 pc.
- Dimensions: 550 x 170 x 290 mm  
 Dispatch Unit Quantity: 25 sets / inner carton,  
 400 sets / outer carton

<b>70BL113</b> touch of turquoise	
<b>70BL116</b> hint of mint	
<b>70BL126</b> creamy peach	
<b>70BL129</b> pink blush	
<b>70BL144</b> milky yellow	
<b>70BL155</b> lilac haze	

### Cardboard Box

- Selling Unit: Box of 10 pcs.
- Dispatch Unit: 500 pcs. / outer carton

<b>70/113</b> touch of turquoise	
<b>70/116</b> hint of mint	
<b>70/126</b> creamy peach	
<b>70/129</b> pink blush	
<b>70/144</b> milky yellow	
<b>70/155</b> lilac haze	



# STABILO® BOSS® EXECUTIVE

Premium highlighter



HIGHLIGHTING

## CONCENTRATION IS EVERYTHING: THE WORLD'S BEST BOSS.

### Target group

- Anyone who reads a lot.

### Product features

- STABILO Anti-Dry-Out technology: 4 hours dry-out protection for concentrated work.
- Classic shape with soft ergonomic grip zone.
- Patented anti-smudge ink for copies, ink-jet print-outs and hand-written texts.
- Recommended by leading printer manufacturers.
- Available in 4 fluorescent colors.
- Water-based ink.
- 2 line widths 2 + 5 mm.

### Dealer benefits

- Rounds off your premium highlighter range.
- High quality for demanding frequent users.
- Anti-Dry-Out technology as a unique selling point boosts sales.

### Design Award

- red dot design award honourable mention 2008

### STABILO BOSS EXECUTIVE

- individual marker with bar code
- SU: Pack of 10 pcs., can be used as Mini-Display, dispatch pack of 100 pcs.

	<b>73/14</b> yellow		4 006381 376495
	<b>73/52</b> green		4 006381 376525
	<b>73/54</b> orange		4 006381 376556
	<b>73/56</b> pink		4 006381 376587



**73/4**  
Wallet



- in plastic
- can be used as a desk set
- 4 fluorescent colors: 14, 52, 54, 56
- SU: Pack of 5 wallets



# STABILO® BOSS® MINI Pastellove

Highlighter



## HIP HIP HOORAY – WE LOVE PASTELS!

### Target group

- Teenagers, students, creative people and everyone who loves trendy colors.

### Product features

- The classic STABILO BOSS ORIGINAL in mini format.
- Six subtle, trendy pastel colors with inspiring handlettering motifs.
- STABILO Anti-Dry-Out technology: 4 hours dry-out protection for concentrated work.
- STABILO quality workmanship, ink and writing comfort.
- 2 line widths 2 + 5 mm.
- Water-based ink.

### Dealer benefits

- Impulse buying through attractive packaging and PoS displays.
- Attractive gift idea.
- Mini format fits in every handbag – the pens can always be with you, wherever you go.
- Teenagers and students will love the soft shades, creative people can use the new colors for trendy handlettering.

Available for a limited time only.

### STABILO BOSS MINI Pastellove

- individual marker with bar code sticker
- SU: Pack of 10 pcs., can be used as Mini-Display, dispatch pack of 500 pcs.

	<b>07/113-7</b> touch of turquoise	4 006381 514392
	<b>07/116-7</b> hint of mint	4 006381 514330
	<b>07/126-7</b> creamy peach	4 006381 514309
	<b>07/129-7</b> pink blush	4 006381 514361
	<b>07/144-7</b> milky yellow	4 006381 514279
	<b>07/155-7</b> lilac haze	4 006381 514422



07/50-07  
Display



- in plastic, with decoration frame in cardboard
  - Contents: 50 pcs. with barcode sticker, assorted in 6 colors:  
6 pcs. 126, 7 pcs. each 116, 144, 10 pcs. each 113, 129, 155
  - SU: 1 display
- Dimensions: 220 x 215 x 130 mm



Wallet



- in cardboard, with hanging tab
- 6 colors : 113, 116, 126, 129, 144, 155

07/06-27

- SU: Pack of 10 pcs.



# STABILO® NEON

Highlighter



HIGHLIGHTING

## SEXY. INTELLIGENT. NEON.

### Target group

- Fashion-conscious girls who appreciate unusual, trendy design at a fair price.

### Product features

- Stylish, minimalist tube design in a popular and sexy neon style.
- Soft grip surface for a convenient and comfortable hold.
- STABILO Anti-Dry-Out technology: 4 hours dry-out protection for concentrated work.
- Available in 5 attractive neon colors: yellow, orange, green, pink and magenta.
- 2 line widths 2 + 5 mm.
- Water-based ink.

### Dealer benefits

- STABILO quality with a great price-performance ratio.
- Anti-Dry-Out technology as a unique selling point boosts sales.
- Striking tube design, unusual mesh packaging and an attractive price increase the chances of impulse purchasing.

### Design Awards

- iF product design award 2014
- iF packaging design award 2014

### STABILO NEON

- individual marker with bar code
- SU: Pack of 10 pcs., can be used as Mini-Display

	<b>72/24</b> yellow	4 006381 401104
	<b>72/33</b> green	4 006381 401074
	<b>72/54</b> orange	4 006381 401135
	<b>72/56</b> pink	4 006381 401166
	<b>72/58</b> magenta	4 006381 460484



Net in Plastic of 3pcs.

<b>72/3-1</b> yellow / green / pink	4 006381 401203
<b>72/3-2</b> yellow / green / orange	4 006381 401234
<b>72/3-24</b> 3 pcs. yellow	4 006381 401210



Cardboard Box

- Selling Unit: Box of 10 pcs., assorted in single 4 color.
- Dispatch Unit Quantity: 25 Boxes / inner carton, 250 pcs. / outer carton

<b>72/24</b> yellow	4 006381 401111
<b>72/33</b> green	4 006381 401081
<b>72/54</b> orange	4 006381 401142
<b>72/56</b> pink	4 006381 401333

<b>72/45-1</b> Display	4 006381 516228
---------------------------	-----------------

- in cardboard and plastic
  - Contents: 45 pcs., assorted in 5 fluorescent colors: 5 pcs. 58, 7 pcs. 56, 8 pcs. each 33, 54, 17 pcs. 24
  - SU: 1 display
- Dimensions: 283 x 148 x 250 mm



## STABILO® swing® cool

Highlighter



### KEEP COOL – DON'T GET SIDETRACKED.

#### Target group

- School children, students and everyone who's on the move.

#### Product features

- STABILO Anti-Dry-Out technology: 4 hours dry-out protection for concentrated work.
- Perfect for on the go – with a practical clip.
- Non-slip, matt-finish grip zone.
- Available in 8 fluorescent colors.
- 2 line widths: 1 + 4 mm.
- Water-based ink.
- Ventilated cap.

#### Dealer benefits

- Europe's best-selling pocket highlighter.
- Space saver in the pencil case.
- Ideal for school, university and anyone on the move.
- Anti-Dry-Out technology as a unique selling point boosts sales.



#### STABILO swing cool

- individual marker with bar code
- SU: Pack of 10 pcs., dispatch pack of 500 pcs.

	<b>275/24</b> yellow	4 006381 135924
	<b>275/31</b> blue	4 006381 135917
	<b>275/33</b> green	4 006381 135900
	<b>275/40</b> red	4 006381 465526
	<b>275/51</b> turquoise	4 006381 465557
	<b>275/54</b> orange	4 006381 135856
	<b>275/55</b> lavender	4 006381 135863
	<b>275/56</b> pink	4 006381 135894


**Opp bag**

• Selling Unit: set of 1 pc.  
 Dispatch Unit Quantity: 10 packs / polybag, 200 pcs. /  
 Outer carton

275/1-24 yellow	9 556091 172771
275/1-31 blue	9 556091 174447
275/1-33 green	9 556091 172788
275/1-40 red	9 556091 172795
275/1-51 turquoise	9 556091 174454
275/1-54 orange	9 556091 174461
275/1-55 lavender	9 556091 174478
275/1-56 pink	9 556091 174485

**Cardboard Box**

• Selling Unit: Box of 10 pcs.  
 Dispatch Unit Quantity: 50 Boxes / inner carton,  
 500 pcs. / outer carton

275/24 yellow	4 006381 134675
275/31 blue	4 006381 134705
275/33 green	4 006381 134736
275/40 red	4 006381 465533
275/51 turquoise	4 006381 465564
275/54 orange	4 006381 134798
275/55 lavender	4 006381 134828
275/56 pink	4 006381 134859

**275/100M  
Acrylic Display**


• contents: 150 pcs., assorted in all 8 fluorescent  
 colors  
 • color Breakdown: 24 pcs. each 24,  
 9 pcs. each 31, 41,  
 14 pcs. 33, 54, 56  
 8 pcs. 55, 58,  
 • Selling Unit: 1 display  
 Dimensions: 340 x 200 x 220 mm

# STABILO® swing® cool pastel

Highlighter



## THE ICON IN SUBTLE COLORS.

### Target group

- Teenager, students who has to concentrate on the essential information when reading but does not want to do without trendy colours.

### Product features

- STABILO Anti-Dry-Out Technology: 4 hours dry-out protection for concentrated work.
- Perfect for on the go – with a practical clip.
- 6 subtle, trendy pastel colours.
- 2 line widths: 1 + 4 mm.
- Water-based ink.
- Ventilated cap.

### Dealer benefits

- Europe's best-selling pocket highlighter.
- Space saver in the pencil case.
- Ideal for school, university and anyone on the move.
- Anti-Dry-Out technology as a unique selling point boosts sales.



## STABILO BOSS ORIGINAL Pastel

- individual marker with bar code
- SU: Pack of 10 pcs., can be used as Mini-Display, dispatch pack of 500 pcs.

	<b>275/113-8</b> touch of turquoise	4		006381 518581
	<b>275/116-8</b> hint of mint	4		006381 518529
	<b>275/126-8</b> creamy peach	4		006381 518499
	<b>275/129-8</b> pink blush	4		006381 518550
	<b>275/144-8</b> milky yellow	4		006381 518468
	<b>275/155-8</b> lilac haze	4		006381 518611

### Opp Pack

- Selling Unit: set of 1 pc.  
Dispatch Unit Quantity: 25 sets / inner carton,  
400 sets / outer carton

<b>275/113-1-8</b> touch of turquoise	9		556091 172559
<b>275/116-1-8</b> hint of mint	9		556091 172566
<b>275/126-1-8</b> creamy peach	9		556091 172573
<b>275/129-1-8</b> pink blush	9		556091 172580
<b>275/144-1-8</b> milky yellow	9		556091 172597
<b>275/155-1-8</b> lilac haze	9		556091 172603

### Cardboard Box

- Selling Unit: Box of 10 pcs.  
Dispatch Unit Quantity: 50 boxes / inner carton,  
500 pcs. / outer carton

<b>275/113-8</b> touch of turquoise	4		006381 518598
<b>275/116-8</b> hint of mint	4		006381 518536
<b>275/126-8</b> creamy peach	4		006381 518505
<b>275/129-8</b> pink blush	4		006381 518567
<b>275/144-8</b> milky yellow	4		006381 518475
<b>275/155-8</b> lilac haze	4		006381 518628

# COLOR MATRIX

## STABILO® swing® cool Colormatrix Edition

Highlighter



### HIGHLIGHTER MEETS GEOMETRY.

#### Target group

- Fashion-oriented school children and trend-conscious students.

#### Product features

- Printed with trendy geo style patterns.
- STABILO Anti-Dry-Out technology: 4 hours dry-out protection for concentrated work.
- Flat pocket-sized highlighter with a practical clip.
- Available in 4 fluorescent colors.
- 2 line width: 1 + 4 mm.
- Water-based ink.
- Ventilated cap – stacks on the end of the pen.

#### Dealer benefits

- Ideal for school and university.
- Quality and style in one product.
- Eye-catching design theme for trendy young people.
- Strong impulse purchase and attractive gift idea.
- Attractive PoS and secondary display presentation.



275/4-07  
Wallet



- in plastic, with hanging tab
- 4 fluorescent colors: 24, 33, 54, 56
- SU: Pack of 5 wallets, can be used as Mini-Display



### STABILO swing cool Colormatrix Edition

- individual marker with bar code
- SU: Pack of 10 pcs., dispatch pack of 500 pcs.

	275/24-7 yellow		4 006381 489034
	275/33-7 green		4 006381 489058
	275/54-7 orange		4 006381 489065
	275/56-7 pink		4 006381 489089

Available for a limited time only.

# STABILO® LUMINATOR®

Highlighter



## DESIGN SECOND TO NONE. CONTINUOUS CONCENTRATION.

### Target group

- Frequent users of highlighters who have high demands when it comes to design and brand.

### Product features

- STABILO Anti-Dry-Out technology: 4 hours dry-out protection for concentrated work.
- Multi-award-winning design.
- Larger liquid ink reservoir than traditional highlighters. Highlights for approx. 500 m.
- Uniform ink application right down to the last drop, with no fading.
- Doesn't leak under pressure e.g. on a plane taking off or landing.
- Ink level indicator for constant control.
- Available in 6 fluorescent colors.

- 2 line widths 2 + 5 mm.
- Water-based ink.

### Dealer benefits

- The premium product in every highlighter range.
- Longevity, quality, comfort and design are all convincing sales arguments.
- Anti-Dry-Out technology as a unique selling point boosts sales.

### Design Awards

- iF product design award 1999
- ISPA Product of the Year Award 1999
- red dot design award winner 1998

## STABILO LUMINATOR

- individual marker with bar code
- SU: Pack of 5 pcs., can be used as Mini-Display, dispatch pack of 50 pcs.

	<b>71/24</b> yellow	4 006381 147095
	<b>71/33</b> green	4 006381 147118
	<b>71/40</b> red	4 006381 147125
	<b>71/41</b> royal-blue	4 006381 147101
	<b>71/54</b> orange	4 006381 147132
	<b>71/56</b> pink	4 006381 147149



### Cardboard Box

- Selling Unit: Box of 5 pcs., assorted in single fluorescent color
- Dispatch Unit Quantity: 10 Boxes ( 50 pcs. / carton)

<b>71/24</b> yellow	4 006381 148078
<b>71/33</b> green	4 006381 148139
<b>71/40</b> red	4 006381 148122
<b>71/41</b> royal-blue	4 006381 148146
<b>71/54</b> orange	4 006381 148153
<b>71/56</b> pink	4 006381 148160



# STABILO® flash®

Highlighter



HIGHLIGHTING

## COMPLETE CONCENTRATION FOR A SMALL PRICE.

### Target group

- School children and students.

### Product features

- STABILO Anti-Dry-Out technology: 4 hours dry-out protection for concentrated work.
- Pocket-sized highlighter with a practical clip.
- Narrow tip for highlighting small print.
- Available in 6 fluorescent colors.
- 2 line widths 1 + 3.5 mm.
- Water-based ink.
- Ventilated cap.

### Dealer benefits

- Inexpensive STABILO quality highlighter.
- The first step into the world of highlighters for young users.
- Anti-Dry-Out technology as a unique selling point boosts sales.

### STABILO flash

- individual marker with bar code
- SU: Pack (with hanging tab) of 10 pcs., dispatch pack of 250 pcs.



	<b>555/24</b> yellow	
	<b>555/31</b> blue	
	<b>555/33</b> green	
	<b>555/40</b> red	
	<b>555/54</b> orange	
	<b>555/56</b> pink	

### Opp bag

- Selling Unit: pack of 1 pc.
- Dispatch Unit Quantity: 10 packs / polybag, 200pcs / outer carton

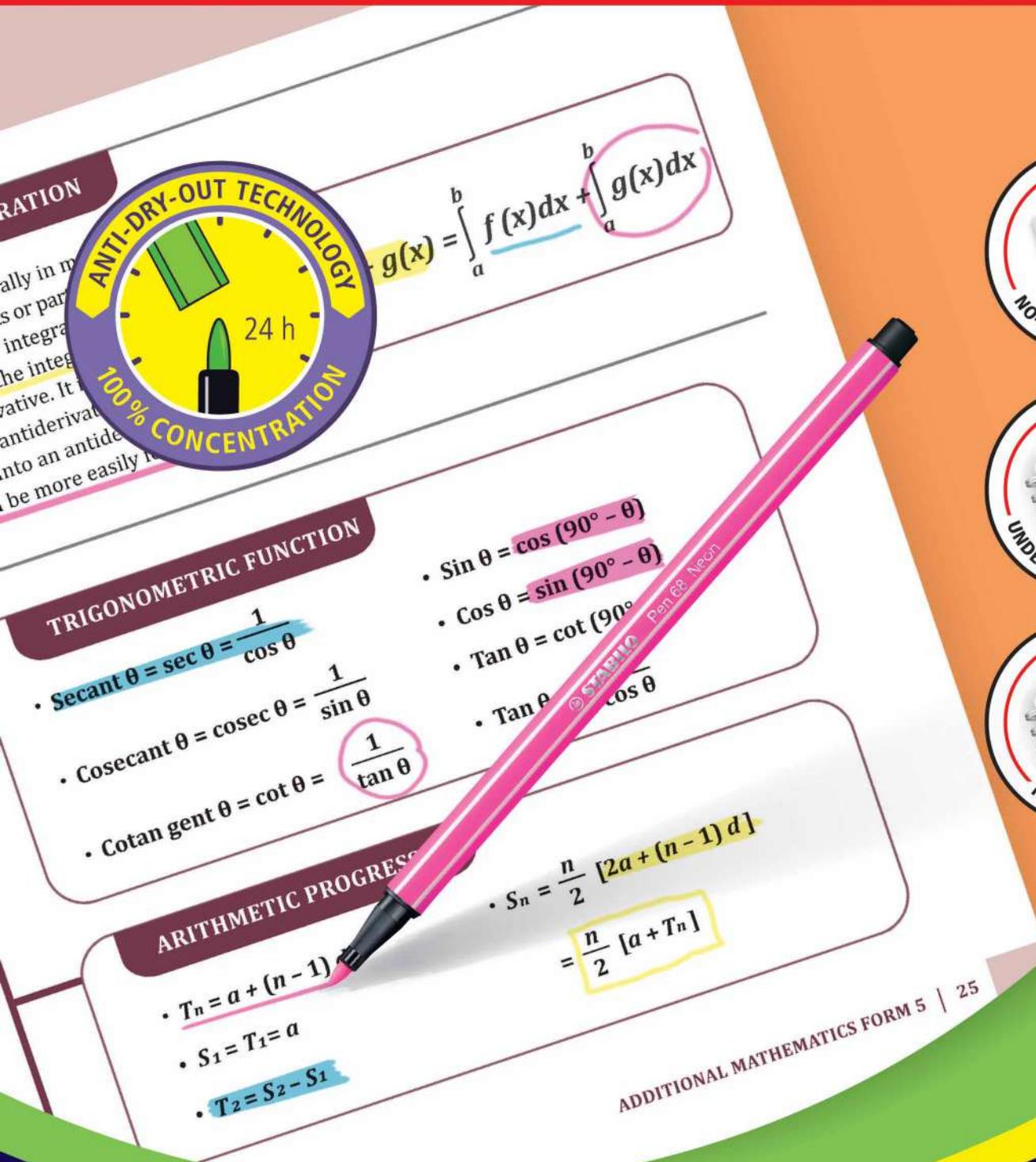
<b>555/1-24</b> yellow	
<b>555/1-33</b> green	
<b>555/1-54</b> orange	
<b>555/1-56</b> pink	

### Cardboard Box

- Selling Unit: Box of 10 pcs.
- Dispatch Unit Quantity: 25 boxes / inner carton, 250 pcs. / outer carton

<b>555/24</b> yellow	
<b>555/31</b> blue	
<b>555/33</b> green	
<b>555/40</b> red	
<b>555/54</b> orange	
<b>555/56</b> pink	





# STABILO® Pen 68

non-bleed through marking HIGHLIGHTER

## SUPERCARGE

Your Revision Notes Quickly



# STABILO® Pen 68

Marking highlighter



## 3 in 1 USAGE – SUPER CHARGE YOUR REVISION NOTES QUICKLY

### Target group

- School children and students who need to do revision.

### Product features

- Non-bleed through marking highlighters.
- For highlighting, marking and underlining.
- Cap-off time of up to 24 hours.
- Robust M-tip (line width approx. 1mm) for even ink application
- Available in 6 fluorescent and 7 pastel colours.

### Dealer benefits

- Space saver in the pencil case.
- 3 in 1 usage for highlighting, marking and underlining.
- Anti-Dry-Out technology as a unique selling point boosts sales.

### Award

- "spiel gut" Award 2017



### STABILO Pen 68

- individual pen with bar code
- 6 fluorescent and 7 pastel colors
- SU: Pack of 10 pcs., dispatch pack of 500 pcs.

	<b>68/024</b> fluorescent yellow	4 006381 121057
	<b>68/031</b> fluorescent blue	4 006381 121064
	<b>68/033</b> fluorescent green	4 006381 121071
	<b>68/040</b> fluorescent red	4 006381 121088
	<b>68/054</b> fluorescent orange	4 006381 121095
	<b>68/056</b> fluorescent pink	4 006381 121101
	<b>68/11</b> ice blue	4 006381 333078
	<b>68/13</b> ice green	4 006381 333085
	<b>68/16</b> light emerald	4 006381 333115
	<b>68/24</b> lemon yellow	4 006381 333160
	<b>68/26</b> light flesh-tint	4 006381 333177
	<b>68/29</b> pink	4 006381 333184
	<b>68/59</b> light lilac	4 006381 516471



### Cardboard Box

- Contents: 10 pcs.
  - Selling unit: 50 boxes
  - Dispatch pack of 500 pcs.
- Dimension: 240 x 190 x 190mm

	<b>68/024</b> fluorescent yellow	4 006381 123433
	<b>68/031</b> fluorescent blue	4 006381 123440
	<b>68/033</b> fluorescent green	4 006381 123457
	<b>68/040</b> fluorescent red	4 006381 123464
	<b>68/054</b> fluorescent orange	4 006381 123471
	<b>68/056</b> fluorescent pink	4 006381 123488
	<b>68/11</b> ice blue	4 006381 121118
	<b>68/13</b> ice green	4 006381 326162
	<b>68/16</b> light emerald	4 006381 326223
	<b>68/24</b> lemon yellow	4 006381 326322
	<b>68/26</b> light flesh-tint	4 006381 326346
	<b>68/29</b> pink	4 006381 326360
	<b>68/59</b> light lilac	4 006381 516471

## Description of the Pictograms / Abbreviations / Dimensions / Bar Codes

### Pictograms:



Line widths with a chisel tip  
(STABILO BOSS ORIGINAL)



Line width  
(STABILO OHPen universal Medium)



Lead diameter of wooden pencils



Product made of polypropylene



Product complies with the CE-guidelines



Product with ergonomic grip zone

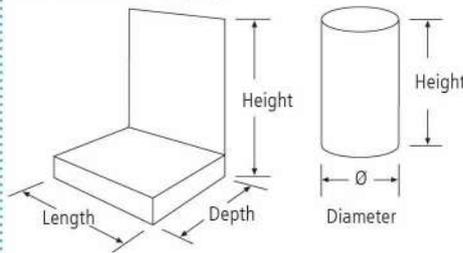


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### Abbreviations:

illus. = illustrated  
pc(s). = piece(s)  
PL = plastic wallet  
SU = sales unit

### Dimensions of displays:



The dimensions in this catalogue are stated in length x depth x height or Ø x height.

### Bar codes

The bar codes illustrated in the catalogue represent the smallest unit of sales – individual pens, individual wallets/boxes/sets, displays. When ordering, please pay attention to the Sales Units (minimum order quantity).

The bar code is still not applied to some products. The bar code belonging to these products is nevertheless illustrated and specially commented.

## Trademarks / Legal text



The shape of the STABILO BOSS is protected as a 3D trademark, registration No. 307 51 220.7\*



Shape and color combination of the STABILO point 88 are protected as a 3D trademark and color trademark, registration No. 30 2009 048 626.3\*



registration No. 30 2009 048 625.5\*



registration No. 303 56 598.5\*



The registered trademark of Schwan-STABILO Schwanhäußer GmbH & Co. KG, registration No. 15870, took **first place** on the list of the oldest trademarks, registered by DPMA (German Patent and Trademark Office). This list has been published in the special edition of "75 Jahre Markenartikel" (75 years of branded goods).

\* Link to German trademark search:  
<https://register.dpma.de/DPMAregister/marke/einsteiger>

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Some products are not available in every country. All offers are non-binding.

We reserve the right to make changes to the assortment and packaging of products and designs during the term of the catalogue.

All prices are recommended retail prices (VAT included), according to the price list 2018.

All products are available while stocks last.

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